# 2021 FRANKFURT BACKLIST

## NON-FICTION



Adoni, Uri THE UNSTOPPABLE STARTUP: Mastering Israel's Secret Rules of Chutzpah (HarperCollins Leadership, September 8, 2020) Manuscript available

Veteran venture capitalist Uri Adoni shares the secrets to Israel's incredible track record of success in this new guide that will help make any startup unstoppable.

More than half of all startups fail—often during the crucial early stages of development when they need to prove their viability on a limited budget. But when it comes to startup success, one country stands out: Israel. Even though it is a relatively small country with a population of just over 9 million inhabitants, Israel has one of the highest concentrations of startups in the world, has the highest venture capital per capita, is one of the top countries in terms of number of companies listed on NASDAQ, and is well recognized as a global leader in research and development. In *The Unstoppable Startup*, Uri Adoni goes behind the scenes to explain the principles and practices that can make any startup, anywhere in the world, become an unstoppable one.

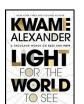
Packed with insider accounts from leaders who have realized bold visions, *The Unstoppable Startup* distills Israeli chutzpah into six operational rules that will help you to:

- Build an unstoppable team;
- Foresee the future and innovate to meet its demands;
- Manage your funding and partnerships through all phases of growth;
- Dominate the market category you are after or create a new one;
- Build and manage an early stage investment vehicle; and
- Build and grow a healthy high-tech ecosystem.

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Far from mere conjecture, Adoni implemented these practices throughout his more than 12 years as a venture capitalist for one of Israel's most successful venture funds, and he continues to utilize these same proven startup strategies today in metropolitan areas in the US.

**Uri Adoni** has over 20 years experience in high-tech and over 12 years of being a partner at Jerusalem Venture Partners Media Labs (www.jvpvc.com). JVP has listed twelve companies on NASDAQ and sold numerous others to leading tech companies such as Cisco, Microsoft, EMC, PayPal, Sony, Broadcom, AUO, Alcatel, and many more. Adoni served on the board of several JVP companies, early and late stage ones, and is also on the board of SifTech, one of Israel's leading accelerators, and Takwin, an impact venture capital firm that focuses on investing in Israeli-Arab entrepreneurs. Prior to joining JVP, Uri was the CEO of MSN Israel (Microsoft Networks) and was one of Israel's new media pioneers. In his military service at the IDF (regular and reserve), he was an officer (major) and served as a commander of a combat unit.



Alexander, Kwame
LIGHT FOR THE WORLD TO SEE: A Thousand Words on Race and Hope
(Houghton Mifflin Harcourt, November 17, 2020)
Manuscript available
Translation rights with HMH, UK rights available

From NPR correspondent and *New York Times* bestselling author, Kwame Alexander, comes a powerful and provocative collection of poems that cut to the heart of the entrenched racism and oppression in America and eloquently explores ongoing events.

A book in the tradition of James Baldwin's "A Report from Occupied Territory," Light for the World to See is a rap session on race. A lyrical response to the struggles of Black lives in our world . . . to America's crisis of conscience . .. to the centuries of loss, endless resilience, and unstoppable hope. Includes an introduction by the author and a bold, graphically

**Kwame Alexander** is a poet, educator, and the *New York Times* Bestselling author of more than 35 books, including Rebound, the follow-up to his, Newbery medal-winning middle grade novel, The Crossover. Some of his other works include Booked, which was longlisted for the National Book Award, The Playbook: 52 Rules to Help You Aim, Shoot, and Score in this Game of Life, Swing, and the picture books, Out of Wonder and The Undefeated, which was longlisted for the National Book Award, and won the Caldecott Medal, a Newbery Honor, and the Coretta Scott King Illustrator Award. A regular contributor to NPR's Morning Edition, Kwame is the recipient of numerous awards, including The Coretta Scott King Author Honor, The NCTE/Charlotte Huck Honor, Three NAACP Image Award Nominations, and the 2017 Inaugural Pat Conroy Legacy Award. He believes that poetry can change the world, and he uses it to inspire and empower young people around the world through *The Write Thing*, his K-12 Writing Workshop. Kwame is the founder of Versify, an imprint of Houghton Mifflin Harcourt.

DECISIONS

Ariely, Dan and Matt Trower AMAZING DECISIONS: The Illustrated Guide to Improving Business Deals and Family Meals (Hill and Wang/Macmillan, July 2019) Manuscript available

Dan Ariely, the New York Times bestselling author of Predictably Irrational, and illustrator Matt R. Trower present a playful graphic novel guide to better decision-making, based on the author's groundbreaking research in behavioral economics, neuroscience, and psychology.

The internationally renowned author Dan Ariely is known for his incisive investigations into the messy business of decision-making. Now, in AMAZING DECISIONS, Ariely's unique perspective—informed by behavioral economics, neuroscience, and psychology—comes alive in the graphic form. The illustrator Matt R. Trower's playful and expressive artwork captures the lessons of Ariely's groundbreaking research as they explore the essential question: How can we make better decisions?

AMAZING DECISIONS follows Adam as he faces the daily barrage of choices and deliberations. He juggles two overlapping—and often contradictory—sets of norms: social norms and market norms. These norms inform our thinking in ways we often don't notice, although we are aware that they guide our behavior—just as Adam is shadowed by the "market fairy" and the "social fairy," each compelling him to act in certain ways. Good decisionmaking, Ariely and Trower argue, requires the ability to identify and evaluate the forces at play under different circumstances, leading to an optimal outcome. AMAZING DECISIONS is a fascinating and entertaining guide to developing skills that will prove invaluable in personal and professional life.

**Dan Ariely** is the bestselling author of *Predictably Irrational, The Upside of Irrationality*, and *The (Honest) Truth* About Dishonesty. He is the James B. Duke Professor of Psychology and Behavioral Economics and founder of the Center for Advanced Hindsight at Duke University.

Matt R. Trower is a comic artist and illustrator who graduated from the Rhode Island School of Design with a BFA in illustration and a concentration in gender, sexuality, and race. Trower works at the Center for Advanced Hindsight at Duke University.

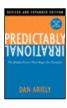
# **Rights sold:**

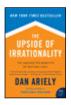
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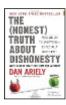
French: Leduc Russian: Mann, Ivanov, and Ferber Korean: Chungrim

Thai: WeLearn

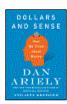
#### **Previous titles:**













Bahcall, Safi
LOONSHOTS: How to Nurture the Crazy Ideas that Win Wars, Cure Diseases, and Transform
Industries (St. Martin's Press, March 2019)
Manuscript available
World English rights with Macmillan
A Wall Street Journal Bestseller!

Spring 2019 Pick for The Next Big Idea Book Club! (Gladwell, Cain, Grant, Pink)

What do James Bond and Lipitor have in common? Why do traffic jams appear out of nowhere on highways? What can we learn about innovation from a glass of water? In LOONSHOTS, physicist and entrepreneur Safi Bahcall reveals a surprising new way of thinking about the mysteries of group behavior that challenges everything we thought we knew about nurturing radical breakthroughs.

Drawing on the science of *phase transitions*, Bahcall shows why teams, companies, or any group with a mission will suddenly change from embracing wild new ideas to rigidly rejecting them, just as flowing water will suddenly change into brittle ice. Mountains of print have been written about *culture*. LOONSHOTS identifies the small shifts in *structure* that control this transition, the same way that temperature controls the change from water to ice.

Using examples that range from the spread of fires in forests to the hunt for terrorists online, and stories of thieves and geniuses and kings, Bahcall shows how this new kind of science helps us understand the behavior of companies and the fate of empires. LOONSHOTS distills these insights into lessons for creatives, entrepreneurs, and visionaries everywhere.

Over the past decade, researchers have been applying the tools and techniques of phase transitions to understand how birds flock, fish swim, brains work, people vote, criminals behave, ideas spread, diseases erupt, and ecosystems collapse. If twentieth-century science was shaped by the search for fundamental laws, like quantum mechanics and gravity, the twenty-first will be shaped by this new kind of science. LOONSHOTS is the first to apply these tools to help all of us unlock our potential to create and nurture the crazy ideas that change the world.

**Safi Bahcall** received his BA summa cum laude in physics from Harvard and his PhD from Stanford. After working for three years as a consultant for McKinsey, he co-founded Synta Pharmaceuticals—a biotechnology company developing new drugs for cancer—and served as its CEO for 13 years. In 2008, he was named E&Y New England Biotechnology Entrepreneur of the Year. In 2011, he served on the President's Council of Advisers on Science and Technology working group on the future of national research.

## Praise:

"This book has everything: new ideas, bold insights, entertaining history and convincing analysis. Not to be missed by anyone who wants to understand how ideas change the world."

-Daniel Kahneman, winner of the Nobel Prize and best-selling author of Thinking Fast and Slow

"A wonderful book that explores the beauty, quirkiness and complexity of ideas, *Loonshots* will both educate and entertain you. If you care about ideas — especially new and out-of-the-box ones — you need to read this book."

-Siddhartha Mukherjee, Pulitzer Prize-winning author of The Emperor of All Maladies

Rights sold:

Bulgarian: Hermes Chinese (C): CommonWealth Magazine

Chinese (S): CITIC
Dutch: Maven Publishing

Estonian: Aripaev Greek: Sofia Publishing

Hebrew: Matar

Indonesian: PT PT Gramedia Pustaka Utama

Italian: ROI Edizioni Japanese: Nikkei BP Korean: Next Wave Media

Polish: MT Biznes

Portuguese (Brazil): Sextante

Portuguese (Portugal): Lua de Papel/ASA

Romanian: Publica Russian: Popurri

Thai: Amarin Printing and Publishing

Turkish: Panama Yayincilik

Ukrainian: Ran



Buirge, Brian, Jason Bacher and Jason Richburg
DO THE F\*CKING WORK: Lowbrow Advice for High-Level Creativity
(HarperDesign/HarperCollins, December 2019)
Manuscript available
World English rights with HarperCollins

A wake-up call for creatives who need that inspiring kick to finally create the thing they've been meaning to make, while celebrating the journey of trying, learning, and failing.

Over the last eight years, Jason Bacher and Brian Buirge of Good F\*cking Design Advice (GFDA) have made a name for themselves in the international design community, inspiring creatives, artists, and entrepreneurs with their products, weekly e-mails, and most important, their unorthodox advice about work ethic and the creative process.

DO THE F\*CKING WORK is a collection of 100 beautifully packaged pieces that showcase their irreverent advice—inspiration that will help unstick even the most dedicated procrastinators. Covering everything from drinking your morning coffee to handling productive criticism, from embracing failure to rejecting the status quo, their insights upend conventional thinking and teach you to embrace and celebrate the journey of creation—the joy of trying, failing, learning, and sometimes failing again.

To make something good we have to make some mistakes. Bacher and Buirge teach you to embrace the unknown and to f\*cking laugh at yourself during the process. There is a method to their madness—a surprising reassurance that is baked into their bluntness. We're all trying, messing up, and trying again. And there's joy to be found in that—something we often overlook in our rush to get everything done and get it right the first time.

With personal insights, actionable advice, stylish visuals, and lots of colorful language, DO THE F\*CKING WORK will leave you feeling renewed and inspired, and will make you see that the value of work is as much about the process as the outcome.

**Brian Buirge and Jason Backer** are the co-founders of Good F\*cking Design Advance (GFDA), whose mission is **to bring unexpected ideas to life and to teach others how to do the same.** 

Rights sold:

Chinese (S): CITIC



Bündchen, Gisele LESSONS: My Path to a Meaningful Life (Avery/Penguin Random House, October 2018) Manuscript available

**#1 Bestseller in Brazil!** 

International Bestseller! (US, Brazil, Germany)

A New York Times Bestseller!

# Supermodel and philanthropist Gisele Bündchen shares personal stories, insights, and photos to explore lessons that have helped shape her life.

Gisele Bündchen's journey began in southern Brazil, growing up with five sisters, playing volleyball, and rescuing the dogs and cats around her hometown. In fact, she wanted to become either a professional volley player or a veterinarian. But at the age of 14, fate suddenly intervened in in the form of a modeling scout, who spotted her in São Paulo. Four years later, Gisele's appearance in Alexander McQueen's memorably rain-soaked London runway show in the spring 1998 launched her spectacular career as a fashion model and put an end to the "heroin chic" era of fashion. Since then, Gisele has appeared in almost 400 ad campaigns and on over 1200 magazine covers. She has walked in more than 470 fashion shows for the most influential brands in the world. Gisele has become an icon, leaving a lasting mark on the fashion industry.

But until now, few people have gotten to know the real Gisele, a woman whose private life stands in dramatic contrast to her public image. In LESSONS, she reveals for the first time who she really is and what she's learned over the past 37 years to help her live a meaningful life--a journey that takes readers from a childhood spent barefoot in small-town Brazil, to an internationally successful career, motherhood and marriage to quarterback Tom Brady.

A work of great openness and vulnerability, LESSONS reveals the inner life of a very public woman.

Gisele Bündchen is one of the most famous supermodels of all time. Known globally for her business savvy, her philanthropy, and her advocacy for environmental protection, she has been listed by Forbes as one of the Most Powerful Women in the World and among the world's most generous celebrities. She has served as Goodwill Ambassador of the UNEP (United Nations Environment Program) and was named by Harvard University as a Global Environmental Citizen in recognition of her eco-efforts. She lives near Boston with her husband, New England Patriots quarterback Tom Brady, their children, and their dogs. Her profits from this book will go to Luz Foundation, which Bündchen created in 2007 to support social and environmental causes.

## Rights sold:

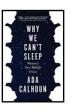
Australia/New Zealand: Allen & Unwin Greek: Athens Bookstore Publications

Croatian: Znanje Polish: Literackie

Czech: Anag Portuguese (Brazil): Editora Bestseller (Record) French: Marabout

Portuguese (Portugal): ASA/LeYa

Russian: Exmo German: Droemer



Calhoun, Ada WHY WE CAN'T SLEEP: Women's New Midlife Crisis (Audible/Grove Press, January 2020) Manuscript available World English rights with Audible & Grove/Atlantic

One of Vogue's Best Books to Read this Winter!

A manifesto that explores the new midlife crisis that Gen X women face and the unique circumstances that have brought them to this point, based on the author's piece that went viral in Oprah magazine.

When Ada Calhoun found herself in the throes of a midlife crisis, she thought that she had no right to complain. She was married with children and a good career. So why did she feel miserable? And why did it seem that other Generation X women were miserable, too?

Calhoun decided to find some answers. She looked into housing costs, HR trends, credit card debt averages, and divorce data. At every turn, she saw a pattern: sandwiched between the Boomers and the Millennials, Gen X women were facing new problems as they entered middle age, problems that were being largely overlooked.

Speaking with women across America about their experiences as the generation raised to "have it all," Calhoun found that most were exhausted, terrified about money, under-employed, and overwhelmed. Instead of their issues being heard, they were told instead to lean in, take "me-time," or make a chore chart to get their lives and homes in order.

In WHY WE CAN'T SLEEP, Calhoun opens up the cultural and political contexts of Gen X's predicament and offers solutions for how to pull oneself out of the abyss—and keep the next generation of women from falling in. The result is reassuring, empowering, and essential reading for all middle-aged women, and anyone who hopes to understand them.

**Ada Calhoun** is the author of the memoir *Wedding Toasts I'll Never Give*, named an Amazon Book of the Month and one of the top ten memoirs of 2017 by W magazine; and the history *St. Marks Is Dead*, one of the best books of 2015, according to *Kirkus* and the *Boston Globe*. She has collaborated on several *New York Times* bestsellers, and written for the *New York Times*, *New York*, and *The New Republic*.

#### **Advance Praise:**

"Ada Calhoun's soulful investigation into the complex landscape women in midlife face today is downright stunning. Calhoun has captured the voices—some broken, some resilient, many barely staying afloat—of over 200 women from around the country and in doing so, shown us how much we share in divisive times. You will recognize yourself in these pages, breathe a sigh of relief, and think, I'm not alone."

—Susannah Cahalan, author of the New York Times bestselling Brain on Fire

"This is the book of our generation. Ada Calhoun brilliantly encapsulates the struggle and confusion that is the Gen X woman's experience in middle age. And by placing this condition into the context of the generations coming before and after, she makes sense of how it is that we're so surprised that we have failed at having it all. Heavily researched, expertly paced, and seamlessly woven together, *Why We Can't Sleep* provides an 'aha' moment that at once validates our experience and establishes a sense of community and hope."

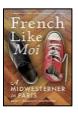
—Janet Krone Kennedy, PhD, Clinical Psychologist, author of *The Good Sleeper*, founder of NYC Sleep Doctor

"Helping women realize that some difficulty, some confusion, is not just all in their mind is probably one of your more feminist acts, and the impressive amount of research Ada Calhoun did on the very specific forces, past and present, that are bedeviling Gen X women as they face the strange period that is midlife is just that kind of gift. But the other gift is that she writes with clear sight, compassion, and hope about our very specific talents and tenacity. Which means: this book is a thousand times more healing than a jadeite egg!"

—Carlene Bauer, author of Not That Kind of Girl

**Rights Sold:** 

Korean: Lightinghouse Russian: Exmo



Carpenter, Scott Dominic FRENCH LIKE MOI: A Midwesterner In Paris (Travelers' Tales, July 2020) Final manuscript available

A Midwest Indie Bestseller!

When Scott Carpenter moves from Minnesota to Paris, little does he suspect the dramas that await: scheming neighbors, police denunciations, surly demonstrators, cooking disasters, medical mishaps—not to mention all those lectures about cheese! It turns out that nothing in the City of Light can be taken for granted, where even trips to the grocery store lead to adventure.

In French Like Moi, Carpenter guides us through the merry labyrinth of the everyday, one hilarious faux pas after another. Through it all, he keeps his eye on the central mystery of what makes the French French (and Midwesterners Midwestern).

**Scott Dominic Carpenter** teaches literature and creative writing at Carleton College (MN). He's the author of Theory of Remainders: A Novel (named to Kirkus Reviews' "Best Books of 2013") and of This Jealous Earth: Stories. He is also a contributor to Secrets of Paris, the longest-running English-language web resource about Paris. Read more

"Many entertaining anecdotes and worthy observations about French and American culture...Carpenter's droll take keeps the reader chuckling." —*Minneapolis Star Tribune* 

"In this funny memoir, Carpenter has a knack for turning potential catastrophes into comedy. Readers will find plenty to appreciate in his sharp take on expat life." —*Publishers Weekly* 

"A delightful read...essays filled with levity and grace. A winning and witty collection offering humor and insight into the French way of life." —*Kirkus Reviews* 

"French Like Moi tours the everyday Paris that's found away from Eiffel Tower tourism. With an entertaining guide at the helm, bon mots and corny puns find a home alongside solid timing, curious anecdotes, and self-aware mocking. This quirky travel memoir uncovers lesser-known facets with verve." —Foreword Reviews, Editor's Pick, five-star review

Collis, William
BOOK OF ESPORTS, THE
(Rosetta Books, August 18, 2020)
Manuscript available
World English rights with Rosetta Books

Almost overnight, esports—or competitive video games—have exploded into the largest entertainment and sporting phenomenon in human history. But what exactly are esports? How did they become so popular so quickly? And where exactly is all this video gaming headed? Join gaming luminary William Collis as he charts the rise of this exciting new industry, for the first time ever crafting a comprehensive overview of esports and its implications for human competition—and even the future of humanity itself.

Whether you are a lifelong gamer, a curious *Fortnite* parent, or a businessperson seeking to understand the marketing opportunities of this multibillion-dollar phenomenon, *THE BOOK OF ESPORTS* is the definitive guide to understanding all that the modern world of competitive gaming has to offer, and The Official History of Esports<sup>TM</sup> itself.

Ever wonder what it's like to be a pro gamer? How to create a billion-dollar esports business? Or just curious if video games can *really* get your kid into college? (All expenses paid, of course.) This book answers all these questions and more! Featuring select interviews from the biggest names in the industry, *The Book of Esports* weaves tales of trust, betrayal, and superhuman reflexes into predictive frameworks, explaining exactly *why* our industry looks the way it does, and how all this growth—and more—is inevitable as the divide between man and machine blurs into oblivion.

Detailed and accessible, and written by a lifelong gamer and Harvard MBA who has painstakingly translated esports' mysteries into a testament for today, everyone can enjoy *The Book of Esports* because everyone should enjoy esports. So what are you waiting for? Take the wildest ride into worlds unreal, and discover that true human competition is always just a click away.

William "The Professor" Collis graduated from Amherst College cum laude and Harvard Business School as a Baker Scholar. After working for BCG and Hasbro, William co-founded and sold the esports coaching platform Gamer Sensei, raising over six million dollars in venture capital. William is currently co-owner and co-founder of the pro esports organization Team Genji, ranked as the #1 Hearthstone team in the world. William is the subject of the Harvard Business School case Choosing the Right Esports Business Model, and co-author of the award-winning Harvard Business School case One Game to Rule Them All. He is also a frequent esports contributor to numerous

publications, including the *Japan Times*, with his most popular article "Super Mario Syndrome" receiving wide reprints in Asia. William earned his nickname "The Professor" as co-founder and co-host of the popular *Business of Esports* podcast, where you can listen to his views on the gaming industry, its growth and its future every week.

# Rights sold:

Chinese (S): Ginkgo Beijing Book Co.

Russian: Progress Kniga

Damon, William A ROUND OF GOLF WITH MY FATHER: The New Psychology of Exploring Your Past to Make Peace with Your Present (Templeton Press, May 1, 2021) Manuscript available

For most of his life, William Damon believed that his father had been killed during World War II. He grew up knowing hardly anything else about the man, aside from a few tidbits gleaned from his mother. It was decades later, after Damon became a distinguished psychologist and raised a family of his own, that he was compelled to dig deeper.

The impetus was a phone call from his daughter, who made a startling discovery: Damon's father not only survived the war but went on to serve as a diplomat for the Foreign Services, marry a French ballerina, and befriend the king and queen of Bangkok. He also built a reputation as a fine golfer-a bittersweet revelation for Damon, who also adores the game. What's more, with its lessons in etiquette, self-control, and gentlemanly ambition, golf imparts the kind of fatherly wisdom Damon craved in his formative years.

As Damon recounts these discoveries, he simultaneously introduces us to what is known in psychological circles as a life review. A life review is the structured process of looking clearly and honestly at our past in order to see our present with contentment and gratitude, and our future with direction and optimism. A life review addresses our acute need to feel okay with who we are, with what we have done, and with what has happened to us along the way. Acclaimed for his research in human development and moral formation, Damon is uniquely qualified to guide us along this path of self-understanding.

Damon's search for his father's identity formed the basis of his own life review. The choices he made, the roads he took and didn't, his aptitudes and interests, the twists and turns of his journey, all cohered into a life-affirming picture after Damon learned about the man he never met. In *A Round of Golf with My Father*, he explains how the same feelings of wholeness, closure, and peace of mind are available to all of us when we learn how to conduct a life review for ourselves.

**William Damon** is a professor at Stanford University, director of the Stanford Center on Adolescence, and senior fellow at Stanford University's Hoover Institution. He is one of the world's leading researchers on the development of purpose in life and the author of the influential book, *The Path to Purpose*.

William Damon's *A Round of Golf with My Father* defies categorization. It is a gripping detective story, a deeply touching personal memoir, a critique of developmental psychology, a compendium of life-giving maxims, and a celebration of disciplined life review. Once I started reading it, I had a hard time putting it down. To review one's life with the attitude and insights Damon recommends is to find a way into the greater life that is pressing to be born in us."

--Michael Murphy, co-founder of the Esalen Institute and author of *Golf in the Kingdom* and *The Future of the Body* 

"After his daughter called home with a startling revelation, William Damon set out to find the father he had never known—and had never wanted to know. In this moving and suspenseful memoir, the renowned developmental psychologist tells how, in his 60s, the search for his father became a journey of self-discovery. The book blends personal experience and psychological theory to consider the mysteries of memory and identity in human lives and

the power of self-acceptance, forgiveness, and gratitude. If, as Aristotle wrote, living life well is like playing a musical instrument with skill and beauty, William Damon proves to be a virtuoso." –

--Dan P. McAdams, the Henry Wade Rogers Professor of Psychology, Northwestern University



Dudley, Steven
MS-13: The Making of the World's Most Dangerous Street Gang
(Hanover Square Press/HarperCollins, March 2020)
Manuscript available

The definitive account of the most dangerous street gang in America—the MS-13—as seen through the lives of one family caught in its malicious web

The MS-13 was born from war. In the 1980s, El Salvador was enmeshed in a bloody fight for control of the government. To escape the guerilla assaults and death squads, many fled to the US and settled in Los Angeles. Among them were Alejandro and his six siblings.

As a survival instinct, they formed a group called the Mara Salvatrucha Stoners, a relatively harmless social network bound by rock and roll. But later, as they brushed against established local gangs, the group took on a harder edge, selling drugs, stealing cars and killing rivals who threatened their territories. As authorities cracked down, gang members like Alejandro were incarcerated and deported. But in the prison system, the group only grew stronger.

Today, MS-13 is one of the most infamous street gangs on earth, with an estimated ten thousand members operating in dozens of states and linked to thousands of grisly murders each year. But it is also misunderstood, a hand-to-mouth organization whose criminal economy is based mostly on small-time extortion schemes and petty drug dealing. Through the story of Alejandro and his family, journalist Steven Dudley brings readers inside the nefarious group, to tell a larger story of flawed US and Central American policy, and the exploitative and unequal economic systems they foster. Ultimately, *MS-13* is the story of the modern immigrant and the perennial battle to escape a vortex of poverty and crime.

**Steven Dudley** is the co-director at <u>InSight Crime</u> and a senior fellow at the Center for Latin American and Latino Studies at American University.

# Rights sold:

Spanish: World Spanish rights with HarperCollins

UK Commonwealth: Blink Publishing

Duerr, Sasha NATURAL PALETTES: Inspiration from Plant-Based Color (Princeton Architectural Press, April 2020) Manuscript available

Renowned natural dyer, artist, and educator Sasha Duerr envisions a new age of fresh, modern color palettes, drawing from our original source of inspiration and ingredients-the natural world around us. This innovative plant-based color-guide includes twenty-five palettes with five hundred natural color swatches, providing inspiration for sustainable fashion, textiles, fine art, floral design, food, medicine, gardening, interior design, and other creative disciplines. Bring the healing power of forest bathing into your home with a palette of spruce cones, pine needles, and balsam branches. Move past Pantone and embrace the natural balance of a pollinator palette with Hopi sunflower, red poppy, echinacea, and scabiosa.

Duerr complements the palettes with short essays that provide useful information. She connects the colors with particular landscapes, the restorative qualities of medicinal plants, common garden flora, lifestyle experiences, food and floral waste, and the ecological benefits of using organic materials to create colors. You may never view coloror your plants-the same way again.

**Sasha Duerr** is an artist and designer who works with organic dyes, alternative fibers, and the creative reuse of materials. She is a professor at the California College of the Arts with a joint appointment in textiles and fine arts. Sasha founded Permacouture Institute to encourage regenerative design exploration for fashion and textiles. Her work with plant-based dyes and ecological principles through local land-based sources and community has been featured in the *New York Times*, *American Craft Magazine*, *Selvedge*, and the *Huffington Post*. She is the author of *The Handbook of Natural Plant Dyes* (Timber Press/Workman 2011) and *Natural Color* (Watson-Guptill, 2016).

## **Advance Praise:**

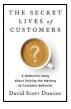
"In *Natural Palettes*, Sasha Duerr creates a true natural color guide from plants, which presents a real path past fast fashion and synthetic chemical dyes. This endlessly inspiring and holistic book shows us a creative and accessible way to embrace vibrant natural colors in our own lives for the health of the environment and for our own well-being." —Jana Blankenship, author of *Wild Beauty: Wisdom & Recipes for Natural Self-Care* 

"The plant lover's alternative to the Pantone color guide." -Julia Sherman, creator of Salad for President

"A poem, a guide, a swatch book and a manifesto for natural color awareness rolled into one. This is a book steeped in the past, useful in the now, and alchemized for the future. A beautiful and crucial map for those looking for an adventure that begins at their feet." **–Jason Logan, author of** *Make Ink:* A *Forager's Guide to Natural Inkmaking* 

# **Rights sold:**

Italian: HarperCollins Italy



Duncan, David SECRET LIFE OF CUSTOMERS, THE (Public Affairs, May 4, 2021) Manuscript available

A "detective story" that delivers key insights for any businessperson asking the questions: who really are our customers, why do we lose them, how do we regain them?

Customers can be a mystery. Despite the availability of more data than ever before, everyone, from the CEO to salespeople in the field, struggles to understand who their customers really are, what they want, why they lose them, and how to regain them.

To solve this challenge, start by thinking like a market detective.

David Scott Duncan shows how in his entertaining and instructive tale of Tazza, a fictional regional chain of Boston-based cafes trying to go big time. The only problem: sales are declining at several key stores and they can't figure out why. The cast of characters include Cate Forrest, Tazza's CEO, Alex Baker, a "market detective," Jordan Sims, a young computer whiz at Tazza, and Ed Amato, the "mayor" of Tazza - their most loyal customer - who has stopped visiting their stores. Through their investigation, the team discovers why the "Mayor" has fired Tazza, a revelation that leads to the "a-ha moment" that enables the company to get its ship in order. The key lesson of the Tazza story is a simple, powerful idea that upends how most businesses view their customers. Customers have "jobs to be done". They "hire" companies to solve these jobs and "fire" them when unhappy. Duncan's fresh way of thinking about how to understand your customers provides an innovative path for solving whatever market mysteries you face.

**David Scott Duncan** is a managing director at Innosight, where he works with leaders to create customer-centric teams, strategies, and organizations. He is the coauthor of two previous books, including the *Wall Street Journal* bestseller *Competing Against Luck: The Story of Innovation and Customer Choice*, written with the legendary Harvard Business School professor Clayton Christensen. A leading authority on the theory and application of jobs to be done, Duncan has extensive experience conducting market investigations around the world. Prior to Innosight, he worked for four years as a consultant at McKinsey & Company and earned a PhD in physics from Harvard. He lives with his family in East Greenwich, RI.



Ellenhorn, Ross HOW WE CHANGE: (And 10 Reasons Why We Don't)

(HarperWave/HarperCollins, May 2020)

Manuscript available

A paradigm-shifting, instant classic in the making that challenges our assumptions about change by encouraging us to understand and embrace our resistance to it.

We all have something we want to change about ourselves. But whether it's quitting smoking, losing weight, or breaking some common bad habit or negative behavior pattern, we feel a sense of failure when we don't succeed. This often sets off a cascade of negative feelings and discouragement, making it even harder to change. The voice in our head tells us: Why bother?

Successful change depends far more on understanding why we don't change, psychotherapist and sociologist Ross Ellenhorn insists. His decades-long career as a pioneer in helping people overcome extreme psychiatric experiences and problematic substance use issues—especially those whom the behavioral healthcare system has failed—especially those whom the mental healthcare system has failed—has lead him to develop an effective, long-term method to achieve transformation, from the simplest shifts to the most profound. In HOW WE CHANGE, Ellenhorn looks to the evolutionary imperatives driving us. We are wired to double down on the familiar because of what he calls the Fear of Hope—the act of protecting ourselves from further disappointment. He identifies the "10 Reasons Not to Change" to help us see why we behave the way we do, making it clear that there is nothing broken inside us—it's how we're built. By addressing this little known reality, he gives us hope and helps us work toward the change we seek.

Ellenhorn speaks to the core of our insecurities and fears about ourselves, with a humor and kindness. By turning our judgements about self-destructive behaviors into curious questions about them, he teaches us to think about our actions to discover what we truly want—even if we're going about getting it in the wrong way. HOW WE CHANGE is a brilliant approach that will forever alter our perspective—and help us achieve the transformation we truly seek.

**Ross Ellenhorn**, PhD. CEO/Founder at **Ellenhorn**. Dr. **Ellenhorn** is trained as a sociologist, psychotherapist and social worker. He has spent the last two decades helping individuals suffering psychiatric symptoms find the psychological and social means for remaining outside institutional settings.

## **Rights sold:**

Arabic: Arabic Scientific Publishers Spanish (LA): Oceano MX

Chinese (S): Beijing Mediatime Books

UK Commonwealth: Little, Brown Book Group

Korean: Business Books Publishing Russian: Mann, Ivanov, Ferber



Galloway, Scott
THE ALGEBRA OF HAPPINESS: Notes on the Pursuit of Success, Love, and Meaning
(Portfolio/Penguin Random House, May 2019)
Manuscript available

A National Bestseller!

An unconventional book of wisdom and life advice from renowned business school professor and *New York Times* bestselling author of *The Four*.

Scott Galloway teaches brand strategy at NYU's Stern School of Business, but his most popular lectures deal with life strategy, not business. In the classroom, on his blog, and in YouTube videos garnering millions of views, he regularly offers hard-hitting answers to the big questions: What's the formula for a life well lived? How can you

have a meaningful career, not just a lucrative one? Is work/life balance possible? What are the elements of a successful relationship?

THE ALGEBRA OF HAPPINESS draws on Professor Galloway's mix of anecdotes and no-BS insight to share hard-won wisdom about life's challenges, along with poignant personal stories.

Whether it's advice on if you should drop out of school to be an entrepreneur (it might have worked for Steve Jobs, but you're probably not Steve Jobs), ideas on how to position yourself in a crowded job market (do something "boring" and move to a city; passion is for people who are already rich), discovering what the most important decision in your life is (it's not your job, your car, OR your zip code), or arguing that our relationships to others are ultimately all that matter, Galloway entertains, inspires, and provokes.

Brash, funny, and surprisingly moving, THE ALGEBRA OF HAPPINESS represents a refreshing perspective on our need for both professional success and personal fulfillment, and makes the perfect gift for any new graduate, or for anyone who feels adrift.

**Scott Galloway** is the *New York Times* bestselling author of *The Four: The Hidden DNA of Amazon, Apple,* Facebook, and Google and a professor at New York University's Stern School of Business. A serial entrepreneur, he has founded nine firms, including L2, Red Envelope, and Prophet. In 2012, he was named one of the "World's 50 Best Business School Professors" by Poets & Quants. His weekly YouTube series, "Winners and Losers," has generated tens of millions of views. He is the cohost of *Pivot* with Recode's Kara Swisher and the author of the newsletter No Mercy/No Malice.

## **Praise:**

"The Algebra of Happiness offers raw and vulnerable wisdom, delivered with heart. We all can learn from Galloway's mistakes and insights." — Derek Sivers, author of Anything You Want

## Rights sold:

Arabic: Jarir Bookstore

Chinese (C): CommonWealth Magazine

German: Borsenmedien

Greek: Klidarithmos Italian: Hoepli

Japanese: Toyo Keizai

Korean: Sam & Parkers

Portuguese (Brazil): Alta Books

Romanian: Publica

Russian: Mann, Ivanov, Ferber

Ukrainian: Kraina Mri

UK Commonwealth: Bantam Press/PRH



Galloway, Scott

THE FOUR: The Hidden DNA of Amazon, Apple, Facebook and Google

(Portfolio/Penguin Random House, October 2017)

Manuscript available

A New York Times Bestseller! A USA Today Bestseller!

# Rights sold:

Arabic: Jarir Bookstore Bulgarian: Iztok-Zapad

Chinese (C): CommonWealth Magazine Chinese (S): China South Booky

Dutch: A.W. Bruna French: PPUR

German: Borsenmedien Hebrew: Modan

Indonesian: PT Gramedia Pustaka

Italian: Hoepli Editore Japanese: Toyo Keizai

Korean: Business Books Lithuanian: Vaga

Mongolian: Balj & Purev

Polish: Rebis

Portuguese (Brazil): HSM Editore

Romanian: Publica

Russian: Mann, Ivanov, Ferber

Slovakia: Premedia

Spanish (World): Conecta/Penguin Random House

Thai: Se-ed

Turkish: Dogan Kitap

UK Comm: Transworld/Penguin Random House Vietnamese: First News-Tri-Viet Publishing

Ukrainian: Kraina Mri

Leading

Gratitude

Gostick, Adrian and Chester Elton
LEADING WITH GRATITUDE: Eight Leadership Practices for Extraordinary Business
Results (HarperBusiness/HarperCollins, March 2020)
Manuscript available
World English rights with HarperCollins

The influential *New York Times* bestselling authors—the "apostles of appreciation" Chester Elton and Adrian Gostick—provide managers and executives with easy ways to add more gratitude to the everyday work environment to help bolster moral, efficiency, and profitability.

Workers want and need to know their work is appreciated. Showing gratitude to employees is the easiest, fastest, most inexpensive way to boost performance. New research shows that gratitude boosts employee engagement, reduces turnover, and leads team members to express more gratitude to one another—strengthening team bonds. Studies have also shown that gratitude is beneficial for those expressing it and is one of the most powerful variables in predicting a person's overall well-being—above money, health, and optimism. The Walt Disney Company knows this firsthand. When the leadership of the Disneyland theme park gave thousands of managers training in expressing gratitude to their employees, the park saw a double-digit percent increase in revenue.

Despite these benefits, few executives effectively utilize this simple tool. In fact, new research reveals "people are less likely to express gratitude at work than anyplace else." What accounts for the staggering chasm between awareness of gratitude's benefits and the failure of so many leaders to do it—or do it well? Adrian Gostick and Chester Elton call this the gratitude gap. In this invaluable guide, they identify the widespread and pernicious myths about managing others that cause leaders to withhold thanks.

Gostick and Elton also introduce eight simple ways managers can show employees they are valued. They supplement their insights and advice with stories of how many of today's most successful leaders—such as Alan Mulally of Ford and Hubert Joly of Best Buy—successfully incorporated gratitude into their leadership styles.

Showing gratitude isn't just about being nice, it's about being smart—really smart—and it's a skill that everyone can easily learn.

**Adrian Gostick** is the *New York Times* bestselling coauthor of *The Best Team Wins*, *The Carrot Principle*, and *All In*, which are sold in more than fifty countries around the world. He is a founder of the global training firm The Culture Works, with a focus in culture, teamwork, and employee motivation.

**Chester Elton** is coauthor of *The Best Team Wins*, *The Carrot Principle*, and *All In*, a popular lecturer, and an influential voice in global workplace trends. He is a founder of The Culture Works and advises the leadership teams of numerous Fortune 500 firms on cultural and teamwork issues.

- "I love, love this book! You will not only read but mark up and send to your friends."
- -- Alan Mulally, retired CEO of The Ford Motor Company

"Leading with Gratitude is a wonderful gift for leaders, those who aspire to lead, and anyone who wants to bring more joy and meaning into their lives."

--Dr. Jim Yong Kim, 17th President of Dartmouth College & 12th President of the World Bank Group

"Seeing and appreciating excellence is foundational in running a great team, and yet so few leaders have mastered this seemingly simple skill. A powerful, poignant roadmap that can lead you and your team to extraordinary results."

-- Amy Edmondson, Harvard Business School Professor & author of The Fearless Organization and Teaming

# Rights sold:

Romanian: Editura Spandugino



# Kang, Shimi

THE TECH SOLUTION: Creating Healthy Habits for Kids Growing Up in a Digital World

(Viking, August 18, 2020) **Manuscript available** 

A Harvard-trained psychiatrist and mom of 3 gives parents and educators the tech habits children need to achieve their full potential--and a 6-step plan to put them into action.

You may have picked up on some warning signs: The more your 9-year-old son plays video games, the more distracted and irritable he becomes. Or maybe comparing her life to others on social media is leaving your teenaged daughter feeling down. Then there are the questions that are always looming: Should I limit screen time? Should I give my 11-year-old an iPhone?

The Tech Solution is a to-the-point resource for parents and educators who want the best approach for raising kids in our digital world. It outlines all you need to know about the short-term and potential long-term consequences of tech use. Dr. Kang simplifies cutting edge neuroscience to reveal a new understanding around how we metabolize experiences with technology that will lay the foundation for lasting success

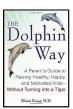
The Tech Solution will help your child avoid the pitfalls of today's digital world and to offer them guidance that will boost their brains and bodies, create meaningful connections, explore creative pursuits, and foster a sense of contribution and empowerment for many years to come.

**Dr. G. Shimi Kang** is an award-winning, Harvard-trained psychiatrist, researcher, media expert, bestselling author, and speaker.

# Rights sold:

Chinese (S): Beijing Green Beans Korean: Bunny On The Moon Portuguese (BR): Melhoramentos Russian: Alpina Publishers

#### **Previous title:**



THE DOLPHIN WAY: A Guide to Raising Healthy, Happy, and Self-Motivated Kids

Vietnamese Nha Nam Publishing

(Viking/Penguin Canada, April 2014) (Tarcher/Penguin USA, May 2014)

Manuscript available

Rights sold:

Chinese (C): Acme Publishing Slovenian: Didakta
Chinese (S): Beijing Green Beans Thai: Touch Publications

Book Co. Ltd.

German: Mosaik/Goldmann/RH Germany

Russian: Alpina Publishers



Kaufman, Scott Barry

TRANSCEND: The New Science of Self-Actualization

(TarcherPerigee/Penguin Random House, April 2020)

Manuscript available

World English rights with Penguin Random House

A bold reimagining of Maslow's famous hierarchy of needs--and new insights for living your most authentic, fulfilled, and connected life.

When positive psychologist Scott Barry Kaufman first discovered Maslow's unfinished theory of transcendence, sprinkled throughout a cache of unpublished journals, he felt a deep resonance with his own work and life. In this groundbreaking book, Kaufman picks up where Maslow left off, unraveling the mysteries of his unfinished theory, and integrating these ideas with the latest research on attachment, connection, exploration, love, purpose and other building blocks of a life well lived.

Maslow's model provides a roadmap for finding purpose and fulfillment--not by striving for money, success, or "happiness," but by becoming the best version of ourselves, or what Maslow called self-actualization. TRANSCEND reveals a level of human potential that's even higher, which Maslow termed "transcendence." Beyond individual fulfillment, this way of being--which taps into the *whole person*-- connects us not only to our best self, but also to one another.

With never-before-published insights and new research findings, along with thought-provoking examples and personality tests, this empowering book is a manual for self-analysis and nurturing a deeper connection with our highest potential-- and beyond.

**Scott Barry Kaufman, PhD** is a psychologist at Columbia University. He writes the column Beautiful Minds for Scientific American and hosts *The Psychology Podcast*, which has received more than 10 million downloads. His writing has appeared in The Atlantic and *Harvard Business Review*, and his books include *Ungifted*, *Wired to Create* (with Carolyn Gregoire), and, as editor, *Twice Exceptional* and, as co-editor, *The Cambridge Handbook of Intelligence*. In 2015, he was named one of "50 Groundbreaking Scientists who are changing the way we see the world" by *Business Insider*.

# **Rights sold:**

Chinese (C): Marco Polo Press

Chinese (S): CITIC Russian: Alpina



Keyes, Scott
TAKE MORE VACATIONS: How to Search Better, Book Cheaper, and Travel the World (HarperWave, May 11, 2021)
Manuscript available

2020 has been a terrible year for travel, but once it's safe again we'll all be eager to make up for lost

time.

When that day comes, Scott Keyes will be there to make sure we never overpay for flights again. After all, vacations are supposed to be fun escapes, but the confusion of buying flights—not knowing when to book, where to buy, what to pay, or where to go—can erode the joy of travel.

Take More Vacations will explain what's stopping us from traveling as much as we want to and the cognitive biases that push us to overpay for flights. Readers will discover why the traditional way of planning vacations undercuts our ability to enjoy them, and how a new approach can lead to cheaper fares and more trips. Keyes lays out practical advice on when and where to book, the hidden reason to avoid budget airlines, and the surprising best week for international travel.

**Scott Keyes** is the founder of Scott's Cheap Flights, a travel platform with over two million members around the world. It's been called "the travel world's best-kept secret" by Thrillist and received praise in *The New York Times* and *The Washington Post*, among others.



Knighton, Conor LEAVE ONLY FOOTPRINTS: My Acadia-to-Zion Journey Through America's National Parks (Crown Archetype/PRH, April 2020) Manuscript available

The Emmy-winning CBS Sunday Morning correspondent chronicles his year traveling to every one of our National Parks, discovering the most beautiful places and most interesting people that America has to offer.

When Conor Knighton decided to spend a year wandering through America's "best idea," he was worried the whole thing might end up being his *worst* idea. But after a broken engagement and a broken heart, Conor desperately needed a change of scenery. The ambitious plan he cooked up went a bit overboard in that department; Knighton set out to visit every single one of America's National Parks, from Acadia to Zion.

LEAVE ONLY FOOTPRINTS is the memoir of his year spent traveling across the United States, a journey that yielded his "On the Trail" series, which quickly became one of *CBS Sunday Morning*'s most beloved segments. In this smart, informative, and entertaining book, he shares how his journey through these natural wonders ended up changing his worldview on everything from God and love to politics and technology. Whether he's waking up early for a naked scrub in a historic bathhouse or staying up late to stargaze along our loneliest highway, Knighton goes behind the scenery to provide an unfiltered look at our country. In doing so, he reveals the unforgettable stories behind the often beautiful, always fascinating lands that all Americans share.

**Conor Knighton** is an Emmy-winning correspondent for *CBS Sunday Morning*, America's #1 Sunday morning news program. This year, he is out *Island Hopping* for CBS News, telling a series of stories set on islands across the world, from Manhattan to Madagascar. He has hosted shows for AMC, Bio Channel, and TBS, and his commentary has been featured in *TV Guide* and on CNN, HLN, MTV, E!, and Oxygen.



Lawson, Shayla THIS IS MAJOR: Notes on Diana Ross, Dark Girls, and Being Dope (HarperPerennial/HarperCollins, June 30, 2020) Manuscript available

Film rights optioned by Westbrook Studio! Finalist for the National Book Critics Circle and Lambda Literary awards.

From a fierce and humorous new voice comes a relevant, insightful, and riveting collection of personal essays on the richness and resilience of black girl culture—for readers of Samantha Irby, Roxanne Gay, Morgan Jerkins, and Lindy West.

Whether she's taking on workplace microaggressions or upending racist stereotypes about her home state of Kentucky, Shayla Lawson looks for the side of the story that isn't always told, the places where the voices of black girls haven't been heard.

The essays in THIS IS MAJOR ask questions like: Why are black women invisible to AI? What is "black girl magic"? Or: Am I one viral tweet away from becoming Twitter famous? And: How much magic does it take to land a Tinder date? With a unique mix of personal stories, pop culture observations, and insights into politics and history, Lawson sheds light on these questions, as well as the many ways black women and girls have influenced mainstream culture—from their style, to their language, and even their art—and how "major" they really are. Timely, enlightening, and wickedly sharp, *This Is Major* places black women at the center—no longer silenced, no longer the minority.

"Whip-smart." -People

"[A] pitch-perfect blend of wit and keen observation and analysis. A book that makes you laugh and think at the same time." -Shondaland, "15 Hot Books for Summer"

"A hilarious, heartbreaking, and endlessly entertaining homage to black women's resilience and excellence." -*Kirkus Reviews* (starred review)

"A kaleidoscope of wit, humor, sorrow and deeply felt thinking and questioning of modern life. With a poet's precision and with a brand of candor and urgency known to us only as Lawson-eque, these essays mark a pivotal expansion in a poet's bold breach of new ground. And what fertile ground it is." **—Ocean Vuong** 

**Shayla Lawson** is the author of three books of poetry—*A Speed Education in Human Being*, the chapbook *Pantone*, and *I Think I'm Ready to see Frank Ocean*. Her writing has appeared in *Tin House*, ESPN and *Salon*. Lawson is the director of Creative Writing at Amherst College, and considers herself a native of: Rochester, MN, Lexington, KY, NYC, three towns in the Netherlands you've probably never heard of, Venice, Italy, Bloomington, IN and Portland, OR. She currently lives in Brooklyn.

Lefkowitz, Robert with Randy Hall A FUNNY THING HAPPENED ON THE WAY TO STOCKHOLM: The Adrenaline Fueled Adventures of an Accidental Scientist (Pegasus, February 2, 2021) World English rights with Pegasus

The rollicking memoir from the cardiologist turned legendary scientist and winner of the Nobel Prize that revels in the joy of science and discovery.

Like Richard Feynman in the field of physics, Dr. Robert Lefkowitz is also known for being a larger-than-life character: a not-immodest, often self-deprecating, always entertaining raconteur. Indeed, when he received the Nobel Prize, the press corps in Sweden covered him intensively, describing him as "the happiest Laureate."

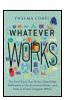
In addition to his time as a physician, from being a "yellow beret" in the public health corps with Dr. Anthony Fauci to his time as a cardiologist, and his extraordinary transition to biochemistry, which would lead to his Nobel Prize win, Dr. Lefkowitz has ignited passion and curiosity as a fabled mentor and teacher.

**Robert J. Lefkowitz** is a Nobel Prize-winning scientist (Chemistry, 2012) who is best known for showing how adrenaline works via stimulation of specific receptors.

**Randy Hall** was a post-doctoral trainee of Dr. Lefkowitz in the 1990's and is now a Professor in the Emory University School of Medicine

"This vivid tale shines with personality. Rarely has science been treated with such a winning blend of humor and humanity." — Publishers Weekly

"Lefkowitz is an avid and inveterate storyteller. Told with humor and humility, what shines through most is his love of stories. His passion for science and discovery, for helping people, and for celebrating stories is infectious." — Booklist



Lobel, Thalma
WHATEVER WORKS: The Small Cues That Make a Surprising Difference in our Success at
Work—and How to Create a Happier Office
BenBella Books (July 2020)
Manuscript available

Manuscript available World English rights with BenBalla

An internationally renowned psychologist shows us how overlooked factors in our work days-our physical environments, our unconscious habits, and even traits like our faces and voices-have the power to make or break our careers.

In WHATEVER WORKS, Thalma Lobel, one of the world's leading experts on human behavior, explores groundbreaking psychological research on job performance, satisfaction, and creativity. Lobel goes beyond obvious considerations like salary, title, and company culture to shed light on the hidden factors-often unrecognized, counterintuitive, or invisible-that have profound effects on how well we can do our jobs and how happy we are at work.

Did you know that just doodling in a certain way can increase your creativity? That looking at something green for forty seconds will improve your attention? That crossing your legs similarly to an interviewer could get you the job? That the mere presence of a smartphone on your desk can lessen your performance, even if it's turned off? That being in a warmer room makes you more likely to want to conform with the group, affecting your decision-making? These are the invisible factors that nudge our behavior on a daily basis, and combined, have a real and significant bearing on our success-or failure-at work.

In today's competitive market, where even tiny differences can be decisive, for both employees and organizations, exploiting such factors can make all the difference. The more you know about the subtle elements that can help or hinder you on the job, the better equipped you can be to take control and navigate today's competitive work world. Helpful for anyone from individual employees to managers to leaders of large organizations, WHATEVER WORKS shares valuable insights and practical takeaways to transform your professional life.

**Thalma E. Lobel** is an internationally recognized psychologist who has served as the chair at the School of Psychological Sciences at Tel Aviv University, the director of the Adler Center for Child Development and Psychopathology, the Dean of Students and a member of the executive board of the university. She has been a visiting professor at Harvard University, and a visiting scholar at Tufts University, the University of California at San Diego, and New York University. Lobel has published dozens of articles in some of the most prestigious academic, peer-reviewed journals and has received many prestigious research grants. Her latest book, *Sensation*, was published in 15 countries.

## Rights sold:

Korean: ChungRim Publishing



Newman, Magda NORMAL: A Mother and Her Beautiful Son (Houghton Mifflin Harcourt, January 2020) Manuscript available World English rights with HMH

A moving memoir from the mother of a child with Treacher Collins Syndrome, with a foreword by RJ Palacio, author of *Wonder*.

For Magda Newman, *normal* was a goal—she wanted her son, Nathaniel, to be able to play on the playground, swim at the beach, enjoy the moments of childhood that are often taken for granted. But Nathaniel's severe Treacher Collins syndrome—a craniofacial condition—meant that other concerns came first. Could he eat without the aid of a gastrointestinal tube? Could he hear? Would he ever be able to breathe effortlessly?

In this moving memoir, Newman, with the help of her son, tells the story of raising Nathaniel, from the shock she and her husband faced when he was born, to the inspiration of Nathaniel's own strength and quirky humor. All this while also facing both non-Hodgkins and Hodgkins lymphoma diagnoses of her own. This uplifting story of a family tackling complex and terrifying circumstances with love and resilience is a true testament to Magda and her family, and to families everywhere who quietly but courageously persist.

Magdalena Newman lives in Seattle, Washington, with her husband and two sons.

# **Advance Praise:**

"Newman writes tenderly about these often heartbreaking events as her family, medical professionals, and friends all

worked to support Nathaniel on his road to "normal." Readers looking for an inspiring story about the power of the human spirit will find one here." –*Publishers Weekly*, starred review



Nicolelis, Miguel
THE TRUE CREATOR OF EVERYTHING: How the Human Brain Shaped the Universe As
We Know It
(Yale University Press, January 2020)
Manuscript available
World English rights with Yale University Press

# A radically new cosmological view from a groundbreaking neuroscientist placing the human brain at the center of humanity's universe

Renowned neuroscientist Miguel Nicolelis introduces readers to a revolutionary new theory of how the human brain evolved to become an organic computer without rival in the known universe. Nicolelis undertakes the first attempt to explain the entirety of human history, culture, and civilization based on a series of recently uncovered key principles of brain function. This new cosmology is centered around three fundamental properties of the human brain: its insurmountable malleability to adapt and learn; its exquisite ability to allow multiple individuals to synchronize their minds around a task, goal, or belief; and its incomparable capacity for abstraction.

Combining insights from such diverse fields as neuroscience, mathematics, evolution, computer science, physics, history, art, and philosophy, Nicolelis presents a neurobiologically based manifesto for the uniqueness of the human mind and a cautionary tale of the threats that technology poses to present and future generations.

**Miguel Nicolelis** is the Duke School of Medicine Distinguished Professor of Neuroscience and Duke University Professor of Neurobiology, Biomedical Engineering, and Psychology and Neuroscience and the author of *Beyond Boundaries*. In 2004, *Scientific American* elected him as one of the twenty most influential scientists in the world.

## **Praise:**

"The scope of this book is impressive . . . it provokes us to think deeply about our views on what we consider as reality."—John H. Kaas, Vanderbilt University

"Miguel is proposing an Enlightenment of the 21st century, in which all the old values of human society are reassessed and new values are proposed based on how the human brain is the measure of all things."

—Gordon Shepherd, Yale Medical School, author of Creating Modern Neuroscience: The Revolutionary 1950s

"Nicolelis's neuroscientific descriptions that form the basis of his theories expand and transcend current thinking in neuroscience—a characteristic that has epitomized his scientific career."

—Ron Frostig, University of California Irvine

# Rights sold:

Audio: Blackstone Portuguese (Portugal): 20/20 Editora

Chinese (S): Cheers Publishing Russian: Corpus/AST

Korean: Gimm-Young Spanish (World): Paidos/Grupo Planeta

Portuguese (Brazil): Editora Planeta do Brasil Ltda. Swedish: Volante

## **Previous title:**



Nicolelis, Miguel
BEYOND BOUNDARIES: The New Neuroscience of Connecting Brains with Machines—and
How It Will Change Our Lives
(Times Books/ Henry Holt & Co., March 2011)
49 black & white photographs throughout

Manuscript available

# An International Bestseller! (Brazil) A Wall St. Journal Bestselling Psychology Book!

A pioneering neuroscientist shows how the long-sought merger of brains with machines is about to become a paradigm-shifting reality.

## Rights sold:

Chinese (C): Commonwealth Korean: Gimm-Young

Chinese (S): Cheers Publishing Portuguese (Brazil): Companhia das Letras

French: Flammarion Spanish (World): RBA Italian: Bollati Boringheri Turkish: Alfa Yayinlari

Japanese: Hayakawa US/Canada Audio: Random House Audio



Pasricha, Neil
YOU ARE AWESOME: 9 Secrets to Getting Stronger & Living an Intentional Life
(Gallery Books/Simon & Schuster, November 2019)

Manuscript available

World English rights with S&S Canada

A National Bestseller!

From Neil Pasricha—New York Times, million-copy bestselling author of The Book of Awesome series and The Happiness Equation, thought leader for the next generation, and one of the most popular TED speakers in the world—comes a revelatory and inspiring book that will change the way we view failure and help us build resilience.

We are lucky. For most of us, famine, plague, economic depression, and other life-threatening catastrophes are the stuff of history books. We're living in an era with the highest-ever rates of longevity, education, and wealth. Cars drive us home as our phones entertain us before we arrive to food delivered to the front door. We have it all!

But there's just one side effect. We no longer have the tools to handle failure...or even perceived failure. When we fall, we lie on the sidewalk crying. When we spill, we splatter. When we crack, we shatter.

We are turning into an army of porcelain dolls.

A rude email from the boss means calling in sick. Only two likes on our post means we don't have friends. Cell phones show us we're never good enough. Yesterday's butterflies are tomorrow's panic attacks. Record numbers of students have clinical anxiety. And what about depression, loneliness, and suicide?

# All rising!

What do we desperately need to learn?

RESILIENCE. And we need to learn it fast.

## Read YOU ARE AWESOME to learn:

- The single word that keeps your options open after failure
- What every commencement speech gets wrong
- 3 ways to dramatically accelerate your ability to learn and adapt
- The 2-minute morning practice that helps eliminate worry
- Why you need an Untouchable Day (and how to get one)
- and much, much more...

**Neil Pasricha** thinks, writes, and speaks about intentional living. He is the *New York Times* bestselling author of five books, including *The Book of Awesome* and *The Happiness Equation*, which together have spent over 200

weeks on bestseller lists and have sold over 1,000,000 copies. He hosts the award-winning podcast *3 Books* where he's on a fifteen-year-long quest to uncover the thousand most formative books in the world. He gives over fifty speeches a year, appearing for audiences at TED, SXSW, and Google. He has degrees from Queen's University and Harvard Business School. He lives in Toronto with his wife and three sons.

#### Praise:

"With all the world throws at us, resilience is now a precious commodity, and it's the underpinning of this terrifically helpful book by Neil Pasricha. *You Are Awesome* is more than a boost for your self-esteem, it's a perspective-setter for failure and success, and an homage to the amazing reserves of the human soul."

-Mitch Albom, author of Finding Chika and The Five People You Meet In Heaven

"No one knows 'awesome' like Neil Pasricha, and here he explores how we can make our very lives more awesome. With real-life stories and a conversational style, he shows how we can move forward in the face of challenge to make our days more intentional and joyful."

—Gretchen Rubin, author of The Happiness Project and Outer Order, Inner Calm

"Do you have thin skin like the rest of us? The tool you need is resilience. Let this deeply researched book be your step-by-step guide."

-Susan Cain, New York Times bestselling author of Quiet

## **Rights sold:**

Chinese (S): Beijing Mediatime Books Hebrew: Or Am/S. Simson Ltd.

Portuguese (Brazil): Alta Books

Russian: Exmo

Spanish: Editorial Sirio Thai: Se-Education Ukrainian: Ridna Mova Arabic: Aser Al-Kotob Korean: Daewon

Dutch: Business Contact Japanese: Daiwa Shobo



Porges, Marisa WHAT GIRLS NEED

(Viking/Penguin Random House, August 2020)

Manuscript available

The key ingredient to success for girls isn't confidence or resilience, education or courage. What matters most is how all these elements work together in the boldest way possible. This is *What Girls* 

*Need*, now and for the future.

Based on ground-breaking work at the all-girls Baldwin School, renowned for helping girls thrive personally and professionally, and using lessons from the author's own stellar career path in typically male-dominated environments - she has a BA from Harvard in Geophysics, flown jets for the US Navy and been a counter-terrorism expert in Afghanistan and the White House - this is an essential hand-book for all parents of girls - and anyone who cares about girls and what happens to them. It will empower you to help her close the confidence gap with boys, find her voice, nurture her competitive spirit, turn her audacity into persuasion, learn the art and skill of networking, and find role models – all the things that will help her succeed as an adult woman – whatever field they enter, whatever challenge they face.

**Dr.** *Marisa Porges* is Head of School at the Baldwin School. Dr. *Porges* previously served at the White House, as White House Fellow and a senior advisor for cybersecurity and technology policy at the National Economic

Council.

Rights sold:

UK Commonwealth: Vermilion/Penguin Random House



Rees, Anuschka
BEYOND BEAUTIFUL: A Practical Guide to Being Happy, Confident, and You in a Looks-Obsessed World (Ten Speed Press, May 2019)
Manuscript available
World English rights with Penguin Random House

A prescriptive, empowering, and psychology-driven guide to building confidence in your body, clothes, beauty, and life in the era of toxic social media-driven beauty standards.

Between picture-perfect Instagram celebrities, ultra-lean fitness gurus, and effortlessly chic fashion influencers, it's getting harder and harder to feel good about the way we look. Despite the growing movement toward female empowerment and body positivity, the pressure for women to conform to beauty standards is higher than ever, and the culture of social media has raised the bar.

But it's not too late to break the looks-obsessed cycle and live a happy, confident, authentic life. BEYOND BEAUTIFUL is a no-fuss, psychology-backed guide to help women develop a healthy attitude toward their bodies, looks, clothing, health, and aging. Filled with proven strategies for proactive self-care, this stylish and essential guide provides sage answers to tricky questions like:

- \* Why do I hate the way I look in pictures?
- \* How can I stop comparing myself to all those beautiful people on social media?
- \* Would I be happier if I lost weight?
- \* Why is everyone else so stylish?

Illustrated with full-color spot art, BEYOND BEAUTIFUL is a much-needed breath of fresh air that will enhance your confidence and joy, and help you live your best life.

**Anuschka Rees** is a writer, personal style expert, and the author of *The Curated Closet*. Her website, anuschkarees.com (formerly Into-Mind), is the go-to online source for all things personal style and minimalism. She lives in Berlin and has a master's degree in social psychology from the London School of Economics.

Rights sold:

German: DuMont Russian: Atticus

Spanish (World): Grijalbo Illustrados/PRH

Vietnamese: Bloom Books



Renfro, Kim THE UNOFFICIAL GUIDE TO GAME OF THRONES (Touchstone Books, October 2019) Manuscript available The everything-you-missed, wanted-to-know-more-about, and can't-get-enough guide to the *Game of Thrones* television series—from the first episode to the epic finale. Valar morghulis!

Spanning every episode across all eight seasons, *INSIDER*'s entertainment correspondent Kim Renfro goes deep into how the show was made, why it became such a phenomenon and explores every detail you want to know. It's the perfect book to look back at all you may have missed or to jump-start you on a second viewing of the whole series.

As an entertainment correspondent, Renfro has covered the show's premieres, broken down key details in scenes, explored characters' histories, and interviewed the cast, directors, and crew. In this book, she sheds new light on the themes, storylines, character development, the meaning of the finale, and what you can expect next.

Some of the questions answered here include: What was the Night King's ultimate purpose? How did the show effect George R.R. Martin's ability to finish the book series? Why were the final seasons shorter? Why did the direwolves get shortchanged? How were the fates of Jon Snow and Daenerys Targaryen foretold from the start? Was that really a bittersweet ending?

Winter may have come and gone, but there is still plenty to discover and obsess over in this behind-the-scenes fan guide to the *Game of Thrones* HBO series.

**Kim Renfro** is an entertainment correspondent and *Game of Thrones* expert for INSIDER. She has also moderated panels for the annual Con of Thrones fan convention and been a guest on many GoT-themed podcasts. She lives in Los Angeles. *The Unofficial Guide to Game of Thrones* is her first book.

#### Praise

"An enjoyable and thought-provoking overview of a landmark television series." -Publishers Weekly

"Kim Renfro's *The Unofficial Guide to Game of Thrones* is a fantastic companion book for every *Game of Thrones* obsessed fan, going into incredible, hitherto-unseen detail on how an 'unfilmable' series of books were adapted into the most famous television show of the 2010s. From casting decisions to adaptation choices to costuming and the future of Westeros on the small screen, Kim engages these topics with incredible passion and deep insight that will thrill the most casual fan of the show to the most engaged *Thrones* fanatic." --Jeff Hartline, a.k.a. BryndenBFish, founder of the Wars and Politics of Ice and Fire blog and cohost of the NotACast Podcast

# **Rights sold:**

LAUNDRY

LOVE

Finnish: Minerva Kustannus Oy Italian: Vallardi German: Riva/MVG Polish: Zysk

Richardson, Patric and Karin Miller LAUNDRY LOVE (Flatiron Books, March 30, 2021) World English rights with Macmillan

Manuscript available

A bold laundry book from an expert called "The Laundry Evangelist" who has been featured on NBC Nightly News and the *Wall Street Journal*, among others, with big claims: 1) get out any stain 2) never pay for dry cleaning again 3) spend far less time washing your clothes. Queer Eye meets Linda Cobb meets Marie Kondo.

Laundry—it's the same-old, never-ending chore, right? No way, says "Laundry Evangelist" Patric Richardson. This fashion and laundry expert is determined to make you a believer in smarter, kinder, and more fun laundry techniques that will save you loads of time and money, make you love doing laundry (yes, really!), and rekindle your love affair with your clothes and linens (even the stained ones). Throw your favorite wool sweaters in the wash? Patric says it's

not a taboo anymore. Use bleach on your white towels? Surprisingly, he'll advise against it. Best of all, like his Laundry Camp devotees, you'll be charmed by this Southern guy's humor.

**Patric Richardson** created the wildly popular Laundry Camps, sharing his love of clothing care and laundry expertise.

Karin Miller is an award-winning writer and editor.

**Rights sold:** 

Arab: Arab Scientific Publishers

Italian: Vallardi



Rossman, John THINK LIKE AMAZON: 50½ Ideas to Become a Digital Leader (McGraw-Hill Education, April 2019) Manuscript available World English rights with McGraw-Hill

The former Amazon executive who launched and scaled Amazon Marketplace gives business leaders the ultimate playbook on how to "think like Amazon" to succeed in the digital age.

"What would Jeff do?" Since leaving Amazon to advise start-ups and corporations, John Rossman has been asked this question countless times by executives who want to know "the secret" behind Amazon's historic success. In this step-by-step guide, he provides 50 ½ answers drawn from his experience as an Amazon executive—and shows today's business leaders how to think like Amazon, strategize like Bezos, and beat the competition like nobody's business.

The secret is recognizing that Jeff Bezos and Amazon have a remarkably consistent way to approach and meet challenges, new markets, and growth. THINK LIKE AMAZON reveals how Amazon achieves results and thinks about its business. Readers can explore the unique mindset and inner workings that drive Amazon's operational excellence, from its ground-up approach to new digital markets to its out-of-the-box attitudes on innovation. Leaders will learn specific game-changing strategies that made Amazon stand out in a crowded digital world. They'll discover actionable ideas to transform a culture and a business to digital and become the kind of platform company that customers obsess over. Rossman also offers insight into the latest technologies, e-commerce marketing, online culture, and IoT disruptions that only an Amazon insider would know. If you want to compete and win in the digital era, you have to THINK LIKE AMAZON.

**John Rossman** was an executive at Amazon, where he launched and scaled the Marketplace business, which now accounts for more than 50 percent of all units sold at Amazon.com. He also led the enterprise services business, with responsibilities for Target.com, NBA.com, Toys R Us, and other top brands. He now heads Rossman Partners, a niche business advisory firm that helps clients succeed and thrive in the digital era. Rossman has worked with The Gates Foundation, Microsoft, Nordstrom, Target, Walmart, and many others. He is highly sought after for expert commentary regarding Amazon by global news media, such as the *New York Times*, *CNBC*, and *Bloomberg*, among others.

## **Praise:**

"In today's landscape, you're either competing with Amazon or figuring out how to leverage it. Either way, you'd better understand its mindset, which drives how it operates. Having worked at Amazon in its early years, I can attest that this book definitely captures the essence and unwavering principles that make Amazon like no other company."

—Kirk Beardsley, EVP of Digital at Nordstrom and former Director of Business Development at Amazon

"Use the tools in this book to solve the seemingly impossible challenges your business faces today, and your customers will thank you with their loyalty and wallets."

# —James Thomson, partner at Buy Box Experts and former head of Amazon Services

"This book provides innovators with a powerful framework to lead in today's age of digital disruption and transformation. Whether your organization is a single-person start-up or a member of the Fortune 500, John Rossman's 50 ½ ideas will empower executives and their teams to rethink their business, obsess over customers, and win in the digital era."

-Mark Bertolini, former Chairman and CEO of Aetna Inc.

# Rights sold:

Chinese (C): SmartMonthly

Chinese (S): CITIC Italian: Hoepli

Japanese: SB Creative Korean: Wisemap

Mongolian: EDC Mongolia

Portuguese (Brazil): Buzz Editora

Russian: Progress Kniga

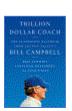
Spanish (World): Planeta Mexico

Thai: Amarin Publishing Ukrainian: KM Books Vietnamese: Alpha Books

## **Previous titles:**







Schmidt, Eric, Jonathan Rosenberg and Alan Eagle TRILLION DOLLAR COACH: The Leadership Playbook of Silicon Valley's Bill Campbell (HarperCollins, April 2019) Manuscript available

A New York Times Bestseller!

A BusinessInsider "Book Everyone Will Be Reading in 2019"

The team behind *How Google Works* returns with management lessons from legendary coach and business executive, Bill Campbell, whose mentoring of some of our most successful modern entrepreneurs has helped create well over a trillion dollars in market value.

Bill Campbell played an instrumental role in the growth of several prominent companies, such as Google, Apple, and Intuit, fostering deep relationships with Silicon Valley visionaries, including Steve Jobs, Larry Page, and Eric Schmidt. In addition, this business genius mentored dozens of other important leaders on both coasts, from entrepreneurs to venture capitalists to educators to football players, leaving behind a legacy of growing companies, successful people, respect, friendship, and love after his death in 2016.

Leaders at Google for over a decade, Eric Schmidt, Jonathan Rosenberg, and Alan Eagle experienced firsthand how the man fondly known as Coach Bill built trusting relationships, fostered personal growth—even in those at the pinnacle of their careers—inspired courage, and identified and resolved simmering tensions that inevitably arise in fast-moving environments. To honor their mentor and inspire and teach future generations, they have codified his wisdom in this essential guide.

Based on interviews with over eighty people who knew and loved Bill Campbell, TRILLION DOLLAR COACH explains the Coach's principles and illustrates them with stories from the many great people and companies with

which he worked. The result is a blueprint for forward-thinking business leaders and managers that will help them create higher performing and faster moving cultures, teams, and companies.

**Eric E. Schmidt** served as Google's CEO and Chairman from 2001 until 2011, Google Executive Chairman from 2011-2015, and Alphabet Executive Chairman from 2015- 2018.

**Jonathan Rosenberg** was a Senior Vice President at Google and is an advisor to the Alphabet management team. He ran the Google product team from 2002 to 2011.

**Alan Eagle** has been a Director of Executive Communications at Google since 2007 and has led speechwriting and other communications activities for Eric and Jonathan.

Together, they are the authors of the bestselling *How Google Works*, which has sold more than 1 million copies worldwide.

#### **Praise:**

"Bill's passion for innovation and teamwork was a gift to Apple and the world. Trillion Dollar Coach has captured his tireless spirit so future generations can learn from one of our industry's greatest leaders."

-Tim Cook, CEO, Apple

"Bill shared his wisdom generously, expecting nothing back but the joy he got from teaching others. I was privileged to have him as my coach for several years. Many times since then, when asked for advice by others, I think of Bill and try to live up to the example he set." **–Sheryl Sandberg, COO, Facebook** 

## Rights sold:

Arabic: Arab Scientific

Chinese (C): CommonWealth Magazine

Chinese (S): CITIC Estonian: Aripaev French: Editions Valor German: Redline/Finanzbuch

Hebrew: Matar

Hungarian: XXI. Szazad Kiado Indonesian: Bentang Pustaka

Italian: Alessio Roberti Editore Japanese: Diamond

Japanese: Diamond Korean: Gimm-Young Mongolian: EDC Mongolia

Polish: Helion

Portuguese (Brazil): Editora Planeta do Brasil

Romanian: Publica Russian: Exmo

Serbian: NLP Institute & Coaching Academy Spanish: Penguin Random House Mexico

 $Thai: The \ Essential \ Coach \ Co.Ltd.$ 

UK Commonwealth: John Murray/Hachette

Ukrainian: KM Books Vietnamese: Tre Publishing



Shetty, Jay

THINK LIKE A MONK: Train Your Mind for Peace and Purpose Everyday (Simon & Schuster-US/Canada) (HarperCollins- UK Commonwealth and India), April 2020 Manuscript available

Jay Shetty, social media superstar and host of the #1 podcast *On Purpose*, distills the timeless wisdom he learned as a monk into practical steps anyone can take every day to live a less

anxious, more meaningful life.

Shetty writes, "I grew up in a family where you could become one of three things: a doctor, a lawyer, or a failure. My family was convinced I had chosen option three. Instead of attending my college graduation ceremony, I headed to India to become a monk, to meditate every day for 4–8 hours and devote my life to helping others."

After three years, one of his teachers told him that he would have more impact on the world if he left the monk's path to share his experience and wisdom with others. Heavily in debt, and with no recognizable skills on his resume, he moved back home to north London with his parents. Shetty reconnected with old school friends—many working for some of the world's largest corporations—who were experiencing tremendous stress, pressure, and unhappiness,

and they invited Shetty to coach them on wellbeing, purpose, and mindfulness.

Since then, Shetty has become one of the world's most popular influencers. In 2017, he was named in the *Forbes* magazine 30-under-30 for being a game-changer in the world of media. In 2018, he had the #1 video on Facebook with over 360 million views. His social media following totals over 32 million, he has produced over 400 viral videos which have amassed more than 5 billion views, and his podcast, *On Purpose*, is consistently ranked the world's #1 Health and Wellness podcast.

In this inspiring, empowering book, Shetty draws on his time as a monk in the Vedic tradition to show us how we can clear the roadblocks to our potential and power. Drawing on ancient wisdom and his own rich experiences in the ashram, THINK LIKE A MONK reveals how to overcome negative thoughts and habits to access the calm and purpose that lie within all of us.

The lessons monks learn are profound but often abstract. Shetty transforms them into advice and exercises we can all apply to reduce stress, sharpen focus, improve relationships, identify our hidden abilities, increase self-discipline, and give the gifts we find in ourselves to the world. Shetty proves that everyone can—and should—think like a monk.

**Jay Shetty** is a storyteller, podcaster, and former monk. Shetty's vision is to Make Wisdom Go Viral. He is on a mission to share the timeless wisdom of the world in an accessible, relevant, and practical way. Shetty has created over 400 viral videos with over 5 billion views, and hosts the #1 Health and Wellness podcast in the world, *On Purpose*.

## Rights sold:

Bulgarian: Bard Publishing Chinese (C): Eurasian Czech: Fortuna Libri Danish: Gyldendal Dutch: HarperCollins Finnish: Otava

French: Editions La Maisnie

German: Rowohlt Greek: Psichogios

Hebrew: Yedioth Books in conj w/ Modan

Hungarian: Libri

Indian (various): HarperCollins India

Italian: Mondadori Japanese: Toyo Keizai Lithuanian: Alma Littera Norwegian: Cappelen Damm Portuguese (Brazil): Sextante Portuguese (Portugal): Porto Romanian: Editura Litera

Russian: AST Serbian: Vulkan Slovak: Fortuna Libri

Spanish and Catalan (World): Grijalbo/PRH

Swedish: Mondial Turkish: Dogan Kitap Ukrainian: Book Chef/Fors

UK Commonwealth: Thorsons/HarperCollins



Siebel, Thomas M.
DIGITAL TRANSFORMATION: Survive and Thrive in an Era of Mass Extinction (Rosetta Books, July 2019)
Manuscript available
World English rights with Rosetta Books
A Wall Street Journal Bestseller!

From visionary Silicon Valley entrepreneur Tom Siebel comes a penetrating examination of the new technologies that are disrupting business and government—and how organizations can harness them to transform into digital enterprises.

The confluence of four technologies—elastic cloud computing, big data, artificial intelligence, and the internet of things—writes Siebel, is fundamentally changing how business and government will operate in the 21st century.

Siebel masterfully guides readers through a fascinating discussion of the game-changing technologies driving digital transformation and provides a roadmap to seize them as a strategic opportunity. He shows how leading enterprises such as Enel, 3M, Royal Dutch Shell, the U.S. Department of Defense, and others are applying AI and IoT with stunning results.

DIGITAL TRANSFORMATION is the guidebook every business and government leader needs to survive and thrive in the new digital age.

**Thomas M. Siebel** is the founder, chairman, and CEO of C3, an AI software platform and applications company. He is the chairman of First Virtual Group, a diversified <u>holding company</u> with interests in <u>investment management</u>, <u>commercial real estate</u>, <u>agribusiness</u>, and <u>philanthropy</u>. Siebel was also the founder, chairman, and chief executive officer of Siebel Systems, one of the world's leading software companies, that merged with Oracle Corporation in January 2006. He is a graduate of the University of Illinois at Urbana-Champaign, where he received a Bachelor of Arts in History, an M.B.A., and a Master of Science in Computer Science.

## Praise:

"Urgent doesn't begin to describe the insights contained in Tom Siebel's *Digital Transformation*. His combination of historic perspective and an incisive approach to the specific technologies reshaping our world should be essential reading for any leader." —**Eric Schmidt, Former CEO of Google Inc.** 

"Tom Siebel has laid out in simple terms how to understand and thrive in today's new information economy. *Digital Transformation* is a must read for today's business leaders."

—Charles Schwab, Founder and Chairman, The Charles Schwab Corporation

"Siebel skillfully describes the new technologies that you must understand to give you confidence to ask the right questions and drive change that delivers both short-term results and long-term competitive advantage."

-Robert Simons, Professor, Harvard Business School

"Digital Transformation delivers a detailed look at the big picture, explaining not only what is happening now, but what companies must do and why. Instead of being fearful, read this book and learn how human leadership, strategy, and risk-taking can make the most of it." —Garry Kasparov, Former World Chess Champion

## Rights sold:

Chinese (S): China Machine Press Portuguese (Brazil): Alta Books

Russian: Mann, Ivanov, and Ferber

Vietnamese: PACE Institute of Management



Utne, Eric FAR OUT MAN: Tales of Life in the Counterculture (Random House/PRH, July 2020) Manuscript available

The founder of the *Utne Reader* chronicles his adventures on the margins of American history-from the Vietnam era to the age of Trump--as a spiritual seeker, anti-war activist, and minor media celebrity.

FAR OUT MAN is the story of a man who has been a seeker his entire life, and occasionally, a finder as well. In 1984, Eric Utne launched the *Utne Reader*. He had hope--he wanted to prove that the Love Revolution of the Sixties was alive and well and impervious to cooptation, and he devoted the magazine to bringing people together in order to help make the world a "little greener and a little kinder."

This book serves as a chronicle of both an individual life and a generation, covering the madness of the Vietnam era, the hopes and excesses of the sexual revolution and the Me Decade, the idealism and depredations of the entrepreneurial Eighties and Nineties, and the promise and perils of the digital age. Ultimately, FAR OUT MAN is the story of Eric Utne's lifelong search for hope, how he lost it (after Trump's election), and what he found on the other side that keeps him going and sustains him in his darkest moments. This book is dedicated to helping each and every seeker become a finder, and to thereby help heal our broken world.

**Eric Utne** is a writer, publisher, and social entrepreneur. In 1984, he founded *Utne Reader*. The mission behind every issue is to start meaningful conversations that transcend traditional labels, biases, and stereotypes-conversations that demonstrate there's still plenty of room for all of us to grow, to learn, and to cure ignorance. Utne has a B.E.D. (Environmental Design) from the University of Minnesota. He is a co-founder of the Headwaters Fund and a founding member of the Social Venture Network. He was a seventh and eighth grade class teacher in an innercity Waldorf school in the early 2000s. In 2006 he was elected to the executive committee of the Nobel Peace Prize Forum. He is a senior fellow at the University of Minnesota's Center for Spirituality and Healing, where he co-authored a series of courses called Whole Systems Healing that explore the social and environmental dimensions of health and well-being. Utne has four sons and five grandchildren. He lives in St. Paul, Minnesota.



Von Sothen, John MONSIEUR MEDIOCRE: One American Learns the High Art of Being Everyday French (Viking/Penguin Random House, May 2019) Manuscript available

A hilarious, candid account of what life in France is actually like, from a writer for Vanity

# Fair and GQ

Americans love to love Paris. We buy books about how the French parent, why French women don't get fat, and how to be Parisian wherever you are. While our work hours increase every year, we think longingly of the six weeks of vacation the French enjoy, imagining them at the seaside in stripes with plates of *fruits de mer*.

John von Sothen fell in love with Paris through the stories his mother told of her year spent there as a student. After falling for and marrying the French waitress he meets in New York, von Sothen follows his mother's dream and moves to Paris. But fifteen years in, he's finally ready to admit his mother's Paris is mostly a fantasy. In this hilarious and delightful collection of essays, von Sothen walks us through real life in Paris—myth-busting our Parisian daydreams but also revealing the inimitable and too often invisible pleasures of family life abroad.

Relentlessly funny and full of incisive observations, MONSIEUR MEDIOCRE is ultimately a love letter to France-to its absurdities, its history, its ideals--but it's a very *French* love letter: frank, smoky, unsentimental. It is a clear-eyed ode to a beautiful, complex, contradictory country from someone who both eagerly and grudgingly calls it home.

**John von Sothen** is an American columnist living in Paris, where he covers entertainment and society issues for French *Vanity Fair*. Von Sothen has written for both the American and French *GQ*, *Slate*, *Technikart*, *Libération*, and *The New York Observer*; he has written for TV at Canal+ and MTV; and he is now penning a column for the political site *Mediapart*. Von Sothen often does voice-overs in English for French perfumes and luxury brands; occasionally performs stand-up comedy at The New York Comedy Night in the SoGymnase Comedy Club in Paris (in French and English); and is a routine guest on the French radio station Europe 1 discussing all things US-related.

# **Praise:**

"Hilarious and touching! We hear often how cultured the French are, how sophisticated, how superior. Expat John von Sothen's Paris is, in his words, 'a mess—a confusing, roiling, weird place.' In other words, it's a lot of fun—not unlike this charming book."

—Ada Calhoun, author of Wedding Toasts I'll Never Give

"I devoured John von Sothen's sharp, funny, and surprisingly tender memoir. A fresh look at a country many know only through a rose-tinted lens."

-Jancee Dunn, author of How Not to Hate Your Husband After Kids

"A deft, shrewd, and entertaining take on [von Sothen's] adoptive home, a place far different from how it is

conveyed in winsome movies like *Amelie* and books like Peter Mayle's sun-dappled *A Year in Provence*... A witty, incisive portrait of contemporary France."

-Kirkus Reviews

Rights sold:

UK Commonwealth: Profile Books

# **ADULT FICTION**



Carter, Betsy LOST SOULS AT THE NEPTUNE INN (Grand Central/Hachette, August 2020) Manuscript available

From the bestselling author of *We Were Strangers Once*, a quirky, charming, and darkly comic historical novel set in the 1950s about three generations of women whose lives are changed when a mysterious stranger comes to town--for fans of Fannie Flagg and Edward Kelsey Moore.

As a young woman, Geraldine Wingo was a fiery beauty, turning heads in her small upstate New York town where she and her husband, Earle, run a popular bakery. All that changed, however, once she became pregnant with Emilia Mae, a difficult baby Geraldine is convinced is marked by the devil's tongue. Emilia Mae spends her life seeking and losing love in all the wrong places, so she never expects it to come sailing into town one day on a breeze when

she's a thirty-three-year-old single mother. But Dillard Fox is no ordinary stranger--Emilia Mae and her daughter, Alice, are immediately drawn to his quiet friendliness, the brown tweed cap he never removes, his slow North Carolina drawl, and his talent for music. There's no question he's hiding a mysterious past, but will that stop them from building a new family together?

LOST SOULS AT THE NEPTUNE INN is a love story about creating a family where there was none, and about the enduring power of the human spirit. It is about impossible love and building a self when you start out empty. With all the charm and brightness and wisdom that Carter is known for, LOST SOULS AT THE NEPTUNE INN is an unforgettable, magical new book from a beloved author.

**Betsy Carter** is the author of the novels *Swim to Me*, *The Orange Blossom Special*, and *The Puzzle King*, as well as her bestselling memoir, *Nothing to Fall Back On*. She is also the creator and editor of New *York Woman Magazine*, and has worked at many other magazines, including *Newsweek*, *Harper's Bazaar* and *Esquire*.

Dickson, Allison THE OTHER MRS. MILLER

(G.P.Putnam & Sons/Penguin Random House, July 2019) **Manuscript available** 

An addictive domestic thriller for fans of *The Last Mrs. Parrish* and *The Couple Next Door*, THE OTHER MRS. MILLER serves up a delicious brew of dark secrets and stunning plot twists that will keep you captivated until the very last page.

# Two women are watching each other.

Phoebe Miller isn't sure when the rusty car started showing up in the cul-de-sac she calls home, or why its driver would be spying on her. What could be interesting about an unhappy housewife who drowns her sorrows in ice cream and wine and barely leaves her house?

# Only one knows why.

THE OTHER

MRS. MILLER

THE PERSON

When a new family moves in across the street--the exuberant Vicki, who just might become the gossipy best friend Phoebe's always wanted, and her handsome college-bound son, Jake, who offers companionship of a different variety--Phoebe finds her dull routine infused with the excitement she's been missing. But with her head turned she's no longer focused on the woman in the car. And she really should be...

**Allison Dickson** is the author of several independently published horror and dystopian novels. She has also written nearly two dozen short stories, both independently and as part of anthologies. Dickson lives in Dayton, Ohio, and when not writing, she is typically gaming, blogging, or exploring.

## Praise:

"Writhing with passion and intrigue...Dickson's debut novel swoops and swirls through startling plot twists and multiple perspectives, opening doors into the dark secrets lurking in her characters' pasts. Adept at crafting unlikable characters who make despicable decisions, Dickson also manages to make us care about these potential villains, because they, too, have been wronged. So, when someone ends up murdered, fingers point in multiple directions, and every suspect has reason to chill our bones or break our hearts. A Hitchcock-ian thriller from a new voice worth noting."—*Kirkus Reviews* 

"The story has enough twists to satisfy mystery readers, and Dickson's exploration of the truth behind the façade will draw in those who appreciate women's fiction with a dash of suspense."—*Booklist* 

"[C]leverly plotted... Dickson sets the stage for a stunning mid-novel plot twist...[T]his is a diverting poolside entertainment."—*Publishers Weekly* 

Film Rights: Amazon Studios, with Jill Soloway attached

**Rights sold:** 

Czech: Argo Russian: Exmo

French: Bragelonne Spanish (World): Grupo Planeta
German: Aufbau UK Commonwealth: Sphere/Little, Brown

Hungarian: Libri Kiado Italian: Mondadori Polish: Burda Polska



Fredericks, Mariah
DEATH OF AN AMERICAN BEAUTY: A Jane Prescott Novel (Book #3)
(Minotaur/St. Martin's Press, April 2020)
Manuscript available

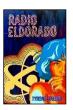
The third in the compelling series, set in Gilded Age New York, featuring Jane Prescott.

Jane Prescott is taking a break from her duties as lady's maid for a week and plans to begin it with attending the hottest and most scandalous show in town: the opening of an art exhibition, showcasing the cubists, that is shocking New York City.

1913 is also the fiftieth anniversary of Lincoln's Emancipation Proclamation speech, and the city's great and good are determined to celebrate in style. Dolly Rutherford, heiress to the glamorous Rutherford's department store empire, has gathered her coterie of society ladies to put on a play—with Jane's employer Louise Tyler in the starring role as Lincoln himself. Jane is torn between helping the ladies with their costumes and enjoying her holiday. But fate decides she will do neither, when a woman is found murdered outside Jane's childhood home—a refuge for women run by her uncle.

Deeply troubled as her uncle falls under suspicion and haunted by memories of a woman she once knew, Jane—with the help of old friends and new acquaintances, reporter Michael Behan and music hall pianist Leo Hirschfeld—is determined to discover who is who is making death into their own twisted art form.

Mariah Fredericks was born and raised in New York City, where she still lives with her family. She is the author of several YA novels. This is her third novel to feature ladies' maid Jane Prescott.



Jaeger, Tyrone RADIO ELDORADO (Braddock Avenue Books, April 2, 2020) Manuscript available

Set during the tumultuous end of the 60s, RADIO ELDORADO tells the story about the counterculture movement in the Rocky Mountain West.

Cynthia Hutton, the daughter of a wealthy politician, is a disillusioned peace activist living in a collective in Boulder, Colorado, spending her days recruiting for the "Movement," a Vietnam War protest group. She spends her nights with Billy Dalton, one of the Movement's charismatic leaders, who frequently disappears on vague political errands. In Billy's absence, Cynthia spends time with husband and wife Mack Taitt and Vivi Wund, members of an experimental rock group, The Wound Tights.

When a fire erupts at a nuclear weapons plant, Alvin, Vivi's estranged father and a security guard at the plant, is forced to help fight the fire, leaving him "hot" with radiation and traumatized with the belief that he saw the ghost of

his dead wife. Vivi and her sister Ursula decide to stay with Alvin to help him in the aftermath, putting Vivi, Mack, Cynthia, Ursula, and Alvin under the same roof at the Wund family ranch in Eldorado Springs.

Populated with a compelling cast of characters—commune dwellers, Cold War soldiers, forlorn ranchers, teenage runaways, and an elderly missionary become buckaroo-capitalist—RADIO ELDORADO captures the American West in an age of social upheaval.

**Tyrone Jaeger** is the author of the story collection *So Many True Believers* (Queens Ferry Press, 2016) and the novella *The Runaway Note* (Shakespeare and Co.), and his fiction has been published in such journals as *The Oxford American*, *The Literary Review*, *Southern Humanities Review*, *The Toad Suck Review*, *West Branch Wired*, *Indiana Review*, *Descant*, *Prism International*, *The Exquisite Corpse Annual*, the anthology *Tartts: Incisive Fiction by Emerging Writers*, and many others. His nonfiction is regularly published in *The Oxford American* online.

# **Advanced Praise:**

"If you're like me and have been waiting for a novel that finally defines the cultural revolution of the sixties and seventies in this country, you need to read *Radio Eldorado*! ...a novel full of humor, satire, and uncompromising truth. Jaeger has written a novel that is as much for today's fraught world as it is a reconstruction of the past. He reminds us that we can learn from the past, and not only that, we must remember it before it's too late." —**Jonis Agee, author of** *The Bones of Paradise* 

"Radio Eldorado is a music-soaked ride that is dark and funny, steeped in history, and fueled by misadventures--I love these characters, this book, and Tyrone Jaeger--who is going to blow you away." —Jodi Angel, author of You Only Get Letters from Jail

## Praise for SO MANY TRUE BELIEVERS:

"Tyrone Jaeger is a new writer with a big heart, a delight in language, and a deft and subtle touch; *So Many True Believers* is gentle and melancholy, a story collection linked like a set of Christmas lights, a series of bright bulbs glowing against the cold and dark night." —**Lauren Groff, author of** *Fates and Furies* 

Zigman, Laura SEPARATION ANXIETY (Ecco/HarperCollins, March 2020) Manuscript available

From bestselling author Laura Zigman, a hilarious novel about a wife and mother whose life is unraveling and the well-intentioned but increasingly disastrous steps she takes to course-correct her relationships, her career, and her belief in herself

Judy never intended to start wearing the dog. But when she stumbled across her son Teddy's old baby sling during a halfhearted basement cleaning, something in her snapped. So: the dog went into the sling, Judy felt connected to another living being, and she's repeated the process every day since.

Life hasn't gone according to Judy's plan. Her career as a children's book author offered a glimpse of success before taking an embarrassing nose dive. Teddy, now a teenager, treats her with some combination of mortification and indifference. Her best friend is dying. And her husband, Gary, has become a pot-addled professional "snackologist" who she can't afford to divorce. On top of it all, she has a painfully ironic job writing articles for a self-help website—a poor fit for someone seemingly incapable of helping herself.

Wickedly funny and surprisingly tender, *Separation Anxiety* offers a frank portrait of middle-aged limbo, examining the ebb and flow of life's most important relationships. Tapping into the insecurities and anxieties that most of us keep under wraps, and with a voice that is at once gleefully irreverent and genuinely touching, Laura Zigman has crafted a new classic for anyone taking fumbling steps toward happiness.

**Laura Zigman** has been out of the fiction world for the last ten years, co-writing and ghostwriting books for personalities and celebrities ranging from Wendy Davis to Eddie Izzard. She's also been a contributor to *The New York Times* and *The Huffington Post* and at one time produced a comic-strip blog on

MyBreastCancerNetwork.com. The author of the well-reviewed novels, Animal Husbandry, Dating Big Bird, Piece of Work and Her, she remains about as well-connected as an author can be in the writing, publishing and media community (she worked for ten years in publicity at Knopf). This novel came out of a residency at Yaddo which was intended to complete a memoir...and instead convinced her she was ready to return to fiction. She lives in Cambridge with her husband and son.

# **Advance Praise:**

"Separation Anxiety is as hilarious and painful as life itself. Laura Zigman's latest novel takes on the (sometimes surreal) trials of middle age with wit and compassion—pitch-perfect, it's a joy to read.

-New York Times bestselling author Claire Messud

"Sometimes a book finds its way to you and you just know instantly that this is the book you need now. That's how I feel about Separation Anxiety. I think it's the book everyone needs right now. It is compassionate and funny, articulating with gentle humor the terrible things that we're all grappling with. To steal a phrase from my daughter, it made me happy-cry." **–Laura Lippman** 

"Separation Anxiety is a hilarious, heart-breaking and thought-provoking portrait of a difficult marriage, as fierce as it is funny.... My advice: Start reading and don't stop until you get to the last page of this wise and wonderful novel." —New York Times bestselling author Alice Hoffman

Film/TV Rights: Jill Gillet at WME

# Rights sold:

Hebrew: Kinneret-Zmora

UK Commonwealth: Doubleday/Transworld/PRH

# YOUNG ADULT AND CHILDREN'S BOOKS



Arcos, Carrie SKYWATCHERS (Young Adult) (Philomel/Penguin Random House, August 18, 2020) World English rights with Penguin Random House Manuscript available

They all looked up.

Then they disappeared.

The year is 1952. The threat of invasion from the Soviet Union has people in a panic. The government has issued a call to civilians to act as radar—and Teddy, John, Caroline, Eleanor, Bunny, Frank, and Oscar eagerly answer. As members of their high school's "Operation Skywatch" club, they, along with others across the country, look to the sky in an effort to protect the country from attack.

But they're not prepared for the strange green light they see when on duty, which looks like nothing they've been trained to look out for. So when the mysterious object lands in the forest, Teddy, John, Caroline, and Bunny go in to investigate. Then, they disappear.

In this thrill of a novel inspired by real events, one group of teens will come face to face with the UFO phenomenon and the vastness of the unknown as they try to save one another, and possibly, the world. A powerful exploration of what if.

Carrie Arcos was born in Albany, New York, and still mourns the day her family left for the West Coast. She earned an MA in creative writing and English literature and writes young adult fiction. She has taught English--both high school level and college. She is also the author of National Book Award finalist, *Out of Reach*; *We Are All That's Left; Crazy Messy Beautiful;* and *There Will Come a Time*. Carrie lives in Los Angeles with her husband and three children.

Film rights: The Gotham Group, with Thor Freudenthal (Percy Jackson: Sea of Monsters) attached to direct.



Dunlap, Shannon
IZZY + TRISTAN (Young Adult)
(Poppy/Little, Brown Books for Young Readers, March 2019)
Manuscript available
World English rights with Hachette UK

Spring 2019 Kids Indie Next Pick!
An ABA Indies Introduce Pick! (Winter/Spring 2019)

Izzy, a practical-minded teen who intends to become a doctor, isn't happy about her recent move from the Lower East Side across the river to Brooklyn. She feels distanced from her family, especially her increasingly incomprehensible twin brother, as well as her new neighborhood.

And then she meets Tristan.

Tristan is a chess prodigy who lives with his aunt and looks up to his cousin, Marcus. He and Izzy meet one moonlit night, and together they tumble into a story as old and unstoppable as love itself.

In debut author Shannon Dunlap's capable hands, the romance that has enthralled for 800 years is spun new. Told from several points of view, this is a love story for the ages and a love story for this very moment. This fast-paced novel is at once a gripping tale of first love and a sprawling epic about the bonds that tie us together and pull us

apart and the different cultures and tensions that fill the contemporary American landscape.

**Shannon Dunlap** is a graduate of the MFA program at New York University. Previously, she was a weekly columnist for *The Phnom Penh Post* and her work appears in the anthology *How Does One Dress to Buy Dragonfruit?: True Stories of Expat Women in Asia* (Signal 8 Press). She has written for *The Harvard Business Review, Fah Thai* magazine and *Brave New Traveler*. She currently lives in Brooklyn with her husband and baby daughter.

## Praise:

"This debut breathes new life into the epic tale of Tristan and Iseult; instead of war, the game is chess. This modern tragedy romance is deadly serious in its execution, placing teens on the front lines of today's headlines. With rich prose and a backdrop that draws on racial tensions in America, this is a fierce, smart reimagining of a timeless love story."—**Booklist** 

# Rights sold:

Danish: Carlsen Forlag Dutch: Luitingh-Sijthoff

French: Laffont

German: Fischer Verlag Spanish: Oceano Mexico



Fischer, Nancy Richardson THE SPEED OF FALLING OBJECTS (Young Adult) (Inkyard Press/HarperCollins, October 2019) Manuscript available

From the author of *When Elephants Fly* comes an exceptional new novel about falling down, risking everything and embracing what makes us unique. Don't miss this compulsively readable novel about the most unlikely of heroes.

Danger "Danny" Danielle Warren is no stranger to falling. After losing an eye in a childhood accident, she had to relearn her perception of movement and space. Now Danny keeps her head down, studies hard, and works to fulfill everyone else's needs. She's certain that her mom's bitterness and her TV star father's absence are her fault. If only she were *more*-more athletic, charismatic, attractive-life would be perfect.

When her dad calls with an offer to join him to film the next episode of his popular survivalist show, Danny jumps at the chance to prove she's not the disappointment he left behind. Being on set with the hottest teen movie idol of the moment, Gus Price, should be the cherry on top. But when their small plane crashes in the Amazon, and a terrible secret is revealed, Danny must face the truth about the parent she worships and falling for Gus, and find her own inner strength and worth to light the way home.

Nancy Richardson Fischer is a graduate of Cornell University, a published author with children's, teen and adult titles to her credit, including Star Wars titles for Lucas Film and numerous athlete autobiographies, such as Julie Krone, Bela Karolyi and Monica Seles. She lives in the Pacific Northwest.

**Author website:** <a href="http://nancyrichardsonfischer.com/">http://nancyrichardsonfischer.com/</a>

## Praise:

"Part adventure, part coming-of-age novel, and altogether a page-turner." -Kirkus Reviews

"A thrilling, edge-of-your-seat adventure with characters you'll fall in love with."

# —Alexandra Monir, bestselling author of *The Final Six*

"Nancy Richardson Fischer has pulled off the wondrous feat of writing a story where the characters' emotional journeys are as intensely compelling and deeply gratifying as their harrowing life-or-death adventure. I could not put this book down, and I will be recommending it to every teen I know. Truth."

-Misa Sugiura, author of This Time Will Be Different



Lennon, Thomas
RONAN BOYLE AND THE SWAMP OF CERTAIN DEATH (Upper Middle Grade Series,
Book #2)
(Amulet Books/Abrams Books for Young Readers, March 2020)
Manuscript available

World English rights with Abrams

The hilarious sequel to the instant *New York Times* bestseller, set in the world of law-breaking leprechauns from actor and writer Thomas Lennon

Ronan Boyle may be the youngest and lowliest recruit to the secret Garda, but he's determined to save his captain from the harpy that dragged her into Tir Na Nog at the end of book one. He may not be the strongest, or the smartest, or the best looking, or the most dexterous . . . so why was he picked for this mission? He's not entirely sure. But he may be the captain's only hope—if he can escape man-eating elves, escape a job in a unicorn's lounge act, and find the captain before she's sacrificed to a spooky cult trying to resurrect its leader. Eventually Ronan must battle the scariest monster of all: impostor syndrome. Fast-paced, action-packed, and utterly hilarious, the second book in the *New York Times* bestselling series delivers laughs and much, much more.

**Thomas Lennon** is a writer, comedian, and actor who has worked on dozens of movies and TV shows, including *Reno 911!* and *Night at the Museum*. Lennon lives in Los Angeles with his wife, the actress Jenny Robertson, and their son, Oliver. **John Hendrix** is author and illustrator of many books, including *The Faithful Spy*, which won the 2018 Society of Illustrators Gold Medal. He lives in Webster Groves, Missouri.



Lennon, Thomas
RONAN BOYLE AND THE BRIDGE OF RIDDLES (Upper Middle Grade Series, Book #1)
(Amulet Books/Abrams Books for Young Readers, March 2019)
Manuscript available
World English rights with Abrams

A New York Times Bestseller!

From actor and writer Thomas Lennon comes a hilarious new middle-grade series—the love child of Eoin Colfer and Lemony Snicket—set in a world of law-breaking leprechauns.

## **Praise:**

"In my completely unbiased opinion, my good friend Thomas Lennon has written perhaps the finest children's book of all time (in the ever-burgeoning leprechaun crime-drama sub-genre). Equal parts JK Rowling and Douglas Adams, which, y'know... ain't a bad thing." – **Weird Al Yankovic** 

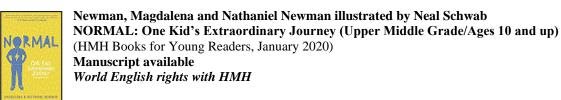
"Actor/screenwriter Lennon makes a spirited debut with this mythology-laden tale . . . the memorable voice and playful sensibility make this an entertaining series opener." —Publishers Weekly "As flavorful as the strongest Irish stout." —Kirkus Reviews

Film Rights: Dreamworks, for a major feature film

**Rights sold:** 

Audio (World English): Recorded Books

Russian: AST



Praised by RJ Palacio as "wondrous"—this moving memoir follows a teenage boy with TC syndrome and his exceptional family from diagnosis at birth to now.

Normal. Who is to say what this word means? For Magda Newman, it was a goal. She wanted her son, Nathaniel, to be able to play on the playground, swim at the beach, enjoy the moments his friends took for granted. But Nathaniel's severe Treacher Collins syndrome—a craniofacial condition—meant that other concerns came first. Could he eat without the aid of a gastrointestinal tube? Could he hear? Would he ever be able to breathe effortlessly? But her son, Nathaniel, looks at "normal" from a completely different perspective.

In this uplifting and humorous memoir that includes black-and-white comic illustrations, mother and son tell the story of his growing up—from facing sixty-seven surgeries before the age of fifteen, to making friends, moving across the country, and persevering through hardships. How they tackle extraordinary circumstances with love and resilience is a true testament to Magda and Nathaniel's family, and to families everywhere who quietly but courageously persist.

**Magdalena and Nathaniel Newman** live in Seattle, Washington, together with the rest of the family—dad, brother, and four dogs.

#### Praise:

"This touching memoir is a must-read for anyone who wants to know more about the real world experiences of a child with craniofacial differences and his extraordinary family. It's also more than that. It's a story about the love between a mother and a son, a child and his family, and the breadth of friends, helpers, and doctors that step in when the unexpected happens. It's a story that will make young readers reevaluate the word "normal" — not only as it applies to others, but to themselves. Any book that can do that is pretty wondrous, as far as I'm concerned."

-R. J. Palacio, author of Wonder



Roberson, Emily LIFESTYLES OF GODS AND MONSTERS (Young Adult) (FSG Books for Young Readers, October 2019) Manuscript available World English rights with Macmillan

A Barnes & Noble Biggest YA Debut of Fall 2019!

Greek mythology meets the Kardashians in Emily Roberson's *Lifestyles of Gods and Monsters*, a fresh, fast-paced debut young adult novel about celebrity culture, family dynamics, and finding love amidst it all.

Sixteen-year-old Ariadne's whole life is curated and shared with the world. Her royal family's entertainment empire is beloved by the tabloids, all over social media, and the hottest thing on television. The biggest moneymaker? *The Labyrinth Contest*, a TV extravaganza in which Ariadne leads fourteen teens into a maze to kill a monster. To win means endless glory; to lose means death. In ten seasons, no one has ever won.

When the gorgeous, mysterious Theseus arrives at the competition and asks Ariadne to help him to victory, she doesn't expect to fall for him. He might be acting interested in her just to boost ratings. Their chemistry is

undeniable, though, and she *can* help him survive. If he wins, the contest would end for good. But if she helps him, she doesn't just endanger her family's empire—the monster would have to die. And for Ariadne, his life might be the only one worth saving.

Ariadne's every move is watched by the public and predestined by the gods, so how can she find a way to forge her own destiny and save the people she loves?

**Emily Roberson** has a master's degree in English from the University of Texas at Austin. She lives in Little Rock, Arkansas, with her family. *Lifestyles of Gods and Monsters* is her debut novel.

Author Website: www.emilyrobersonbooks.com

Twitter: @RobersonEmily

## Praise:

"Roberson largely sticks to the original myth, and its more twisted aspects fit neatly into the cutthroat contemporary reality TV universe, where exploitation is the name of the game and ratings are everything. . . A fresh new twist on an enduring myth." —*Kirkus Reviews* 

"This myth with modern trappings will have no trouble hooking an eager audience." —Booklist

Film Rights: Dana Spector, CAA

Rights sold:

French: Pocket Jeunesse Turkish: Yabanci